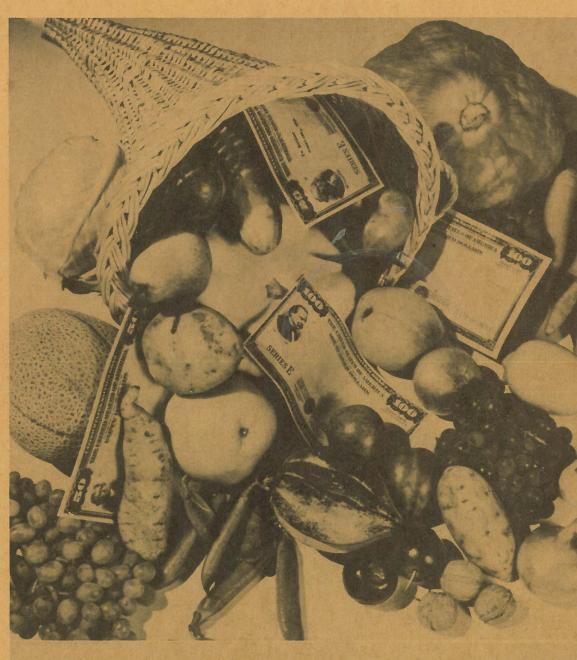
JAMES B. CLOW & SONS, INC.

201-299 N. TALMAN AVE.
P. O. BOX 6600 A
CHICAGO 80, ILLINOIS

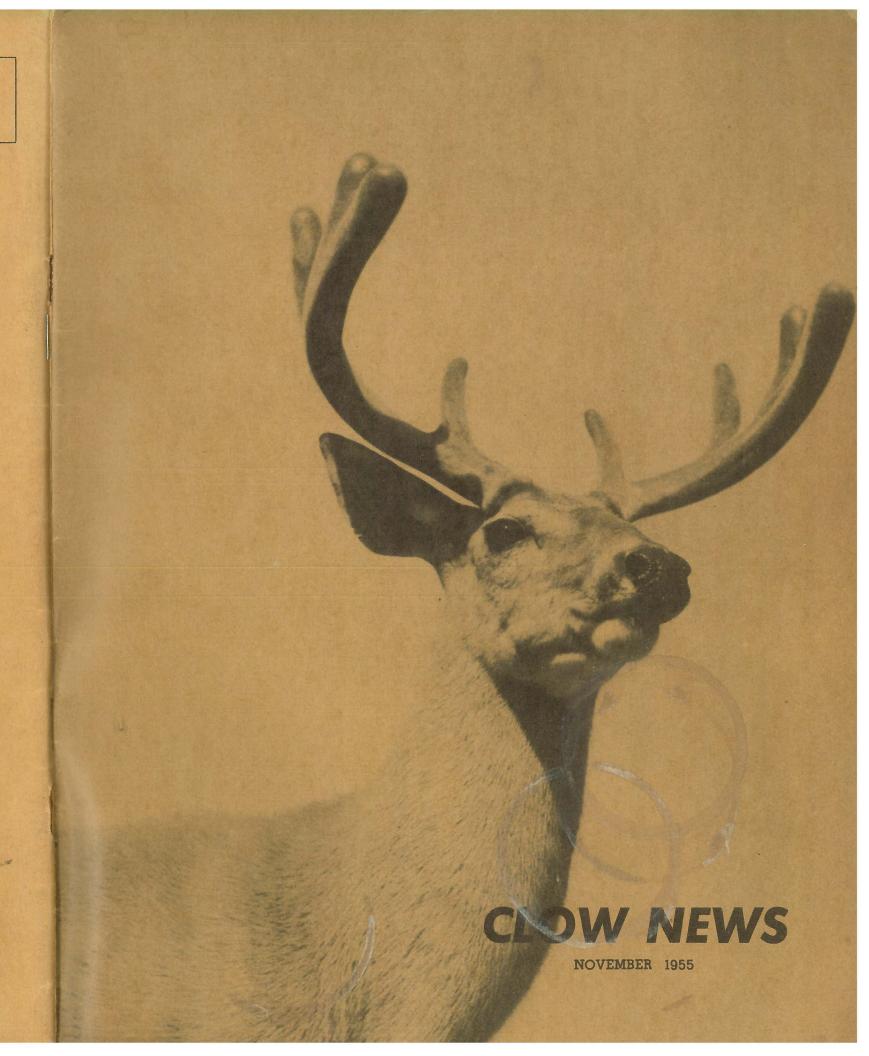
Thomas Coker 570 Clow Ave. Newcomerstown, Ohio Sec. 34.66, P. L. & R. U. S. POSTAGE PAID Chicago, Ill. Permit No. 7612

Do Not Forward — Return to Sender — Postage Guaranteed



in the spirit of plenty . . .

America has been a goodly land from the days of the Pilgrims' first bountiful harvest to the present. Perhaps we do not always appreciate all we have, but Thanksgiving reminds us that our lives are rich, in a land of plenty. Our future may be, too. The opportunity to save regularly in United States Savings Bonds will assure that.



The Clow News

FOR AND BY THE EMPLOYEES OF JAMES B. CLOW & SONS, INC.

Editor - H. E. Norain

CHICAGO
Coshocton
Waterford
Oskaloosa
Birmingham
Newcomerstown



THE COVER

The photo of the fine looking deer that appears on our cover was taken in the Algonquin Provincial Park, Ontario, Canada.

Photo from Canadian Government Travel Bureau - Ottawa.

The President's Page

With the football season in full swing, it is fitting that we give you the third quarter report on our own team - James B. Clow & Sons, Inc. You will probably recall that last spring we learned of the team getting off to a slow start but getting stronger each time we had the ball! How in the mid-summer report on the second quarter we learned how much we had improved and what we were doing by way of rebuilding at each plant, all to insure a continued championship performance by the Clow team.

Now for the third quarter report! We are delighted to be able to tell you that it looks as though we are well on the way to the championship! Clow & Sons! sales are up 20% over the corresponding 9 month period of last year. Of course at the same time, our selling and general expense went up too. This is indeed a wonderful showing and illustrates what can happen when all work together to do a job. The way the gang at the pipe shops have pitched in to make more and better pipe and fittings has been an insperation to all who have seen our plants - this despite the requests of some of our customers who need special service for their orders.

The Jobbing Division's increase of 24% in sales over the corresponding period of last year is ample testimony to the terrific job being done by them to keep pace with the accelerated demand in the construction industry.

We are especially happy to tell you of the fine improvement at Iowa - 36% increase in shipments over last year! It shows the results of fine effort by all concerned and the benefit of some of the new machinery recently installed.

Eddy sales are up too - 12% over 1954 which was one of Eddy's outstanding years. What a drive they are making to reach their goal of \$2,500,000 sales for 1955. We're all pulling for them to make it. I'm sure they will!

At Newcomerstown, production of Gasteam is at its peak. The men are eager to produce and ship, stocks are ample, and all we need now are the orders which should be forthcoming at this time of the year.

Yes, the third quarter has been a good one - mighty good in fact - and we're convinced that the last, fourth, and final quarter for 1955 will be good too - thanks to the wonderful men and women of the Clow team who, in the final analysis, are the deciding factor in whether or not we will have a good year.

My deep thanks and appreciation to everyone.

JohnMadden



Donald B. Douglas Resigned from the Board



Kent S. Clow, Jr.
Now a Director



William C. Douglas
Now a Director



Hulburd Johnston Now a Director

ANNOUNCEMENT BY THE BOARD

CHANGES IN THE BOARD

It is with deep regret that we announce the resignation of Donald B. Douglas, who has served on the Board with great distinction since 1935. His helpful advice and friendly council will be greatly missed at future Board meetings. We take this opportunity to acknowledge the deep debt of gratitude which we owe him for his many years of unselfish service to the company.

We are pleased to announce the election of three new directors to the Board of James B. Clow & Sons, Inc. At its meeting in October, the Board elected Kent S. Clow, Jr., William C. Douglas, and Hulburd Johnston. Pete Clow and Bill Douglas need no introduction to the members of the Clow organization, and we are certain that this new honor that has come to them will greatly please their many friends in the company.

Hulburd Johnston is a partner in the grain and stock brokerage firm of Fahnestock and

Company. From 1935 to 1954 he was a partner in the firm of Hulburd, Warren & Chandler which was in the same business, and with which his present company was merged.

Mr. Johnston is married to the late W. E. Clow, Jr's. daughter Beatrice. Mr. Johnston served in the U. S. Army from 1941 to 1945. He rose from a private to the rank of captain in the Field Artillery, and served as a member of General Mac Arthur's staff in Tokyo. His favorite hobby is hunting.

CHANGES AND ADDITIONS IN THE OFFICERS OF THE COMPANY

The announcement of three new titles in the company was made October 26, by the Board of Directors.

David H. Nelson, our Secretary and Treasurer was made Vice President - Finance. His responsibility as Secretary and Treasurer has not changed. The duties and direction of

OF DIRECTORS

these offices will be carried out under his guidance as in the past.

William C. Douglas was made Assistant Vice President - Finance. Bill's new duties will be concerned chiefly with directing the company's determined effort to find new companies and/or items which will help Clow & Sons diversify its line of products. It is hoped that by enlarging the scope of our activities the company will be able to create greater sales and profits and provide greater security for all its employees and its stockholders. Bill Douglas will devote his full time to this effort and in doing so, will give up the sales work that he has been doing in the Jobbing and the Cast Iron Pipe Divisions.

Kent S. Clow, Jr. was made Assistant Vice President - Manufacturing. There is no other change contemplated in the activities of Pete as he has been doing this work for many years. He will report directly to J. A. Byers, Vice President - Manufacturing.



David H. Nelson Vice President, Secretary and Treasurer



SPECIAL

RECOGNITION * *

The following were awarded the Clow Service Pin in October:

| Melzar Wallace | National30 | years |
|-------------------|----------------------------|----------------------------------|
| Francis Tyson | Coshocton20 Coshocton20 | years years |
| David Van Haaften | . Eddy Valve | years years years years |

SAFETY FIRST COMES FIRST

| ANNUAL SAFETY CONTEST |
|--|
| Here are the points-to-date for September: |
| NATIONAL439.55 |
| NEWCOMERSTOWN439.55 |
| EDDY VALVE338.05 |
| IOWA VALVE325.80 |
| COSHOCTON284.05 |
| |

GET FIRST AID PROMPTLY

Any delay in the treatment of a scratch or cut can result in an infection. When your skin, becomes broken, harmful bacteria can enter the wound, multiply and cause serious infection. That's why it is important that any injury you receive be treated promptly and properly, regardless of how slight or small you may think it to be. Whenever you are hurt on the job, report as soon as possible for proper medical or first-aid treatment.

O AMERICAN MUTUAL LIAB. INS. CO

FOE?

By Fred G. Clark and Richard Stanton Rimanoczy

AMERICAN ECONOMIC FOUNDATION

¶ Automation is a new word used to describe an old principle: the mechanization of tools.

Automation started about 200 years ago with the invention of the steam engine which furnished fuel power to replace muscle power.

There are two reasons why business management is receptive to automation: the first being the natural desire to out-produce competition, and the second being the desire to be able to grant demands for increased wages without sacrificing proper corporate earnings.

¶ These two reasons have been effective for the last 200 years, and they certainly will remain effective as long as we have a free competitive economy.

Any marked improvement of power tools has always been a cause of concern to organized labor on account of the labor saving potentials of the new tools.

When steam power was first introduced, the opponents of power tools signed petitions, called strikes, and in some cases even smashed the machinery.

¶ But that which is beneficial to man has a way of marching on regardless of what men try to do about it, and the use of power driven machinery has spread continuously and progressively for the last 200 years.

In America today mechanical power supplies more than 90% of the energy used up in production, yet the employees receive in wages and benefits more than 90% of what is produced.

Moreover, there is just as much employment with the better tools; the number of hours in the work week have dropped from 72 to 40; and the material welfare and living standards of the worker have advanced in direct proportion to the productivity of the tools.

¶ It now seems probable that within the next fifty years automation will bring on another revolution in the productivity of tools.

Personally, we see nothing ahead under automation but an extension of the human and social benefits of mechanical tool power.

Of one thing we are certain: nothing radical is going to happen in a hurry.

When something new and better comes out, we are apt to conclude that the old product or the old job is doomed overnight, whereas many, many years are required for a substantial change-over from the old to the new.

¶ And even when the change-over is complete, the people whose livelihood seems to be in danger have usually adapted themselves to the change or found other solutions.

¶ Let's assume for the sake of argument that by the year 2000 America's tools of production will be twice as productive as they are today.

This could either mean that the same percentage of people would be working twenty hours per week instead of forty, or it could mean that the same percentage of people would be working forty hours and producing (and receiving) twice as much.

It is our guess that the actual situation would be a compromise between the two, that is, the work week would be shortened and the production of goods and services would be increased.

But whatever comes to pass under automation, it should be for the better.



SPECIAI

RECOGNITION * *

The following were awarded the Clow Service Pin in October:

| Melzar Wallace | years |
|----------------|---|
| Francis Tyson | |
| Harold Roberts | years years years years years |

SAFETY FIRST COMES FIRST

ANNUAL SAFETY CONTEST

GET FIRST AID PROMPTLY



Any delay in the treatment of a scratch or cut can result in an infection. When your skin, becomes broken, harmful bacteria can enter the wound, multiply and cause serious infection. That's why it is important that any injury you receive be treated promptly and properly, regardless of how slight or small you may think it to be. Whenever you are hurt on the job, report as soon as possible for proper medical or first-aid treatment.

O AMERICAN MUTUAL LIAB. INS. CO.

AUTOMATION — — FRIEND OR FOE?

By Fred G. Clark and Richard Stanton Rimanoczy

AMERICAN ECONOMIC FOUNDATION

¶ Automation is a new word used to describe an old principle: the mechanization of tools.

Automation started about 200 years ago with the invention of the steam engine which furnished fuel power to replace muscle power.

There are two reasons why business management is receptive to automation: the first being the natural desire to out-produce competition, and the second being the desire to be able to grant demands for increased wages without sacrificing proper corporate earnings.

¶ These two reasons have been effective for the last 200 years, and they certainly will remain effective as long as we have a free competitive economy.

Any marked improvement of power tools has always been a cause of concern to organized labor on account of the labor saving potentials of the new tools.

When steam power was first introduced, the opponents of power tools signed petitions, called strikes, and in some cases even smashed the machinery.

But that which is beneficial to man has a way of marching on regardless of what men try to do about it, and the use of power driven machinery has spread continuously and progressively for the last 200 years.

In America today mechanical power supplies more than 90% of the energy used up in production, yet the employees receive in wages and benefits more than 90% of what is produced.

Moreover, there is just as much employment with the better tools; the number of hours in the work week have dropped from 72 to 40; and the material welfare and living standards of the worker have advanced in direct proportion to the productivity of the tools.

¶ It now seems probable that within the next fifty years automation will bring on another revolution in the productivity of tools.

Personally, we see nothing ahead under automation but an extension of the human and social benefits of mechanical tool power.

Of one thing we are certain: nothing radical is going to happen in a hurry.

When something new and better comes out, we are apt to conclude that the old product or the old job is doomed overnight, whereas many, many years are required for a substantial change-over from the old to the new.

¶ And even when the change-over is complete, the people whose livelihood seems to be in danger have usually adapted themselves to the change or found other solutions.

¶ Let's assume for the sake of argument that by the year 2000 America's tools of production will be twice as productive as they are today.

This could either mean that the same percentage of people would be working twenty hours per week instead of forty, or it could mean that the same percentage of people would be working forty hours and producing (and receiving) twice as much.

It is our guess that the actual situation would be a compromise between the two, that is, the work week would be shortened and the production of goods and services would be increased.

But whatever comes to pass under automation, it should be for the better.

SALESMEN'S SECTION





Grant Nelson

DEMONSTRATION OF PAYNE DEAN EQUIPMENT

Grant Nelson recently demonstrated the Payne Dean valve operating equipment in Reading, Pennsylvania to the satisfaction of the city water bureau officials.

In his first demonstration of the Payne Dean device, Grant opened a 16-inch water main in 12 minutes, ordinarily a job such as this would take an hour. Next the device was moved to a 24-inch valve for a second performance. This valve, which on occasion had required several hours to open, was opened in 20 minutes, with the use of the Payne Dean equipment.

This demonstration by Grant was written up in the Reading Times, and clearly shows the efforts set forth by him as he helped promote the advantages of having such a device as part of the water works equipment. This is a relativley new item to Clow's stock of water works equipment.

DRIVE-IN THEATRE - the only place you can sit behind the wheel and not think.

8 PAYNE DEAN GATE OPERATORS SOLD TO THE CITY OF CLEVELAND, OHIO

A big boost in Payne Dean Operator Sales comes from an order for 8 Heavy Duty Truck mounted Valve operators from the City of Cleveland. This order, by far largest so far, comes after much digging by Reinert Schramm before he moved to the Chicago Sales Office, and an effective follow-up by Dick Ratcliffe in recent weeks.

Payne Dean operators are not new to Cleveland. They have had for some time two portable units in the Easterly Pumping Plant, and have six maintenance trucks already equipped with operators. With this recent order, for delivery in November and December, Cleveland doubles their number of valve operating units.

The City of Cleveland conscientiously carries out an effective valve maintenance schedule, where once each year every valve in their water works system must be opened and closed to check valve operation. Payne Dean operators make such a maintenance schedule easier and simpler to carry out.

Letter of Appreciation

Mr. William Weber, Sales Manager Eddy Valve Company

"We have effected the repair of the 20-inch valve with little difficulty and without any dire consequences, chiefly because you folks readily and willingly got supplies to us. I thank you and appreciate that you have done unusually well for us - makes for good warm feeling. We used all the material save the plates which we are returning."

Johnson City Water Dept.

Joe Wall Lands Big School Job

Joe Wall, Pacific Coast Manager for Gasteam. was able to get a nice specification for Gasteam radiators from the Paramount Unified School District of Paramount, Calif. for their Junior High School and the Mokler Grade School last summer. These schools required a total of 105 radiators aggregating 948 sections and 11,433 square feet of radiation. The trade price was \$14,073 and the radiators were to replace worm out, cheap gas circulating heaters, which were condemned. Unfortunately, a manufacturer of cheap gas circulators submitted a bid, even though the specification was a straight Gasteam specification. The much lower price interested the school board and they were tempted to try the cheap heaters, even though they would replace similar heaters which wore out. Joe was given a good scare and wound up with a knock-down, drag-out battle for the job.

He made many trips to Paramount to present his case to the school board and argue it out with his competitor and Joe finally wound up with the order - and a mighty worth while one it was! By the time the order was placed, the school board was ready for the radiators and a last minute scramble to get them there from Newcomerstown in time was successful, Joe deserves a lot of credit for getting this order under harrowing circumstances - he could easily have lost it.

School Administrators Convention in San Diego, California

The company exhibited at the California Association of School Administrators annual convention in San Diego on October 19-21 in an attempt to interest California school district superintendents in the many advantages Gasteam radiators have to offer for school heating in California.

The company exhibit featured a background on which were mounted pictures of new modern school buildings in which Gasteam radiators have been installed or are specified, showing that they are currently being specified in new schools of modern de-



The Clow Gasteam display booth as it appeared during the convention of the California Association of School Administrators.

sign. Several prospects were obtained, but the exhibit was primarily one more step in the campaign to arouse the interest of the California school superintendents in the many features of our product, which are especially adapted to their needs. Joe Wall of Los Angeles and Milton Clow were in attendance at the Clow booth.

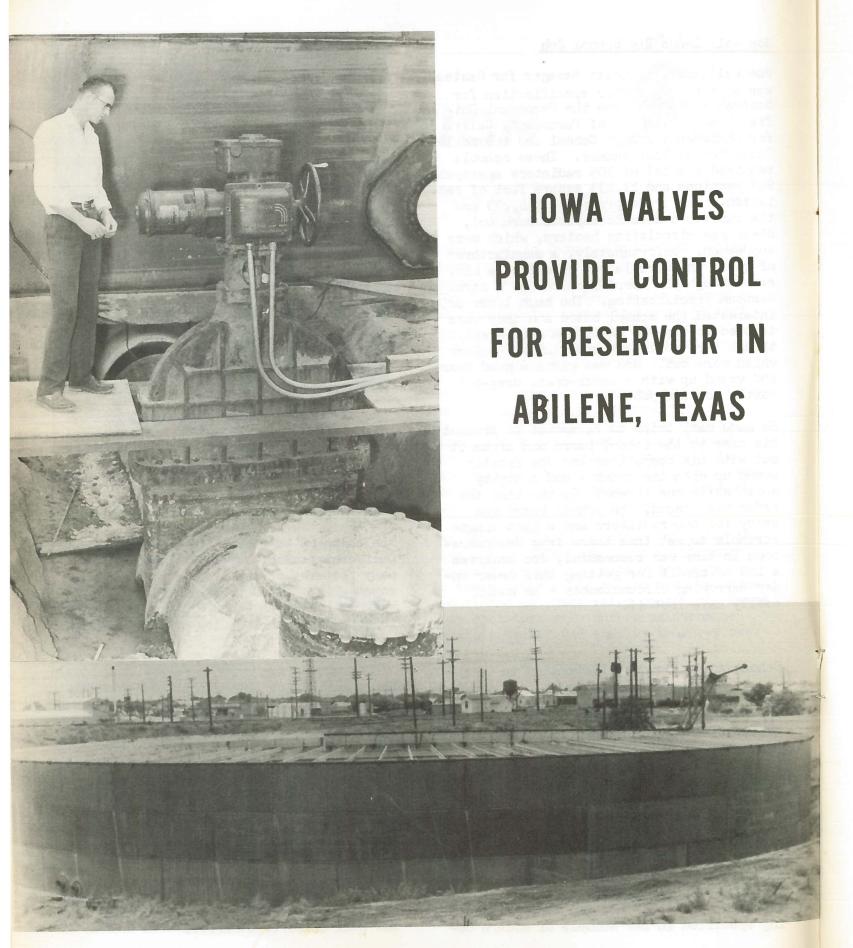
* * +

Harry Harris got the process piping order for the new Ford Motor Co. job, that is to be built in East Chicago Heights. M. J. Holleran is the plumbing contractor.

* +

A new convenient system of ultraviolet treatment yields water that is free from harmful organisms at a cost stated to be as low as a cent for 25,000 gallons.....

The energy potential available in the world's reserves of mineable uranium has been estimated as between 20 and 25 times the energy from world reserves of oil, gas and coal added together....



TWO 42" IOWA VALVES PROVIDE FLOW CONTROL FOR ABILENE, TEXAS RESERVOIR

Our large market for pipe, valves and fittings, is created by the growing and expanding populations of cities and towns throughout the country.

For example the city of Abilene, Texas, which also supplies water to nearby Abilene Air Force Base, is one of those cities hard pressed to maintain adequate water supplies for its growing population, particularly in periods of peak demand.

To ease its problem of water storage for its distribution system, Abilene this year has constructed the 5,000,000 gallon reservoir (pictured below left), on the op-

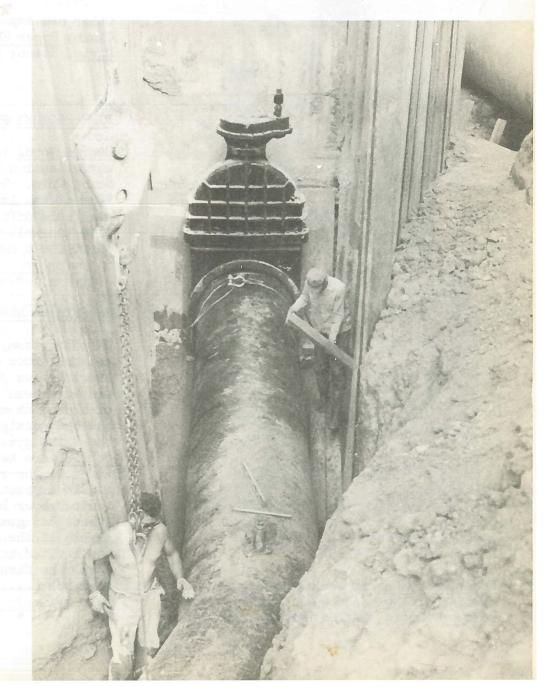
posite page. Abilene chose two IOWA VALVES to control the 42" steel watermain servicing this storage - the motor-operated valve at left, and the spur geared valve, below right.

Control of flow is primarily dependent upon the motor operated valve. The spur geared valve is an emergency valve, and normally will remain open - to be called into operation only when breakdowns occur in the flow between the reservoir and the filter plant.

Iowa valves are no strangers to Abilene. There are many in its distribution system, and about 60 in its filtration plant, ranging in size from 6" through 36" diameter.



Tom Egan, of Dallas, represents Clow and Iowa in western Texas. To him goes the credit for the fine job of selling these 42" valves, as well as many others this year, both to the City of Abilene and to contractors working in the Abilene area.



CHICAGO'S CHADTER

by H. E. Norain



Many of our Chicago readers will remember Pat and Grant Nelson, above, both of whom worked in our Chicago office. Grant is now one of our sales representatives and is located in Philadelphia. The little girl in the picture is their daughter Linda Sue. We don't know the name of the fourth party in the group, but we imagine that it is a good friend of Linda's.

NEW EMPLOYEES

The hand of welcome goes out to the following people who have joined the ranks at James B. Clow & Sons:

Robert Johnson has become our Assistant Traffic Manager, and will work with Joe Barbour who is Traffic Manager. Bob, a

graduate of the University of Wisconsin, where he majored in Traffic Managing, comes to us from Des Moines, Iowa, where he was Terminal Manager for National Car Loading. He is married and has one daughter.

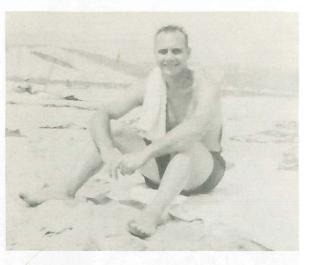
Other new employees are Russell Wohlfeil, Claim; Roger Eberwein, Cast Iron; Nancy Davis, Steno; Carol Naleway, Billing.

PIPE ECONOMY NEEDED

George Vogel recently brought a letter to our attention which came from a man in Scio, Ohio. The letter read as follows: "One of the late storms blew the roof from our field office and the rain ruined my old, and well thumbed Pipe Economy". Request for a new one was complied with.

BASKETBALL NEWS

The Clow team, managed by Marty Bobber and captained by Irv Fecenko, expects to start league play in November The players have been outfitted with new uniforms of blue with numerals in white Thursday has been designated as practice night at the Sears gym....Joe Foreman and Harold Schwind are two new names that have been added to the roster since our last issue. In a practice game, Clow came out victorious over Liquid Carbonic We understand that games will be played on Friday nights at the Sears gym - all Clow people are invited to come out and cheer the men on....The first game was scheduled for November 4....



Frank Hovinga relaxes on the beach at Los Angeles. The picture was taken at the time that Frank visited his brother in California.

AROUND THE PLANT

Dorothy Natter has moved into the Cast Iron Department to take over duties as secretary to manager, Tom Wall George Retzler, retired from our Coshocton plant for about eight years, was a visitor to the Chicago office October 3.... The first part of November was the kick-off to the modernization program in the Chicago office - business will carry on as usual....Our last report shows that the Community Fund drive was very successful. Glen Carnahan was the man behind the scenes who helped promote Clow's campaign....Marge Caccavari returned from a vacation trip to New Orleans. Marge reported that she had a very fine trip.... Bob Mangan spent two weeks down at Miami Beach and enjoyed the Florida sunshine.... Josie Meckel had a wonderful vacation in and around Chicago. She did her traveling from the comfortable cushioned chairs of the movie theatres as she took in Cinerama Holiday and The African Lion....Frank Schoeman who likes to take those late October vacations went up to Minnesota to try his hand at fishing....Have you noticed the new galvanized steel fence that encloses the loading platform on the east side of the building? This was put up to discourage entrance by any unauthorized people.... Sign of the Christmas season - June Dewey checking all mailing addresses of the employees in the plant.... Ed Price has been

sporting a new 1956 Ford....Marge Kroplewski recently became engaged....Karen McArthur sustained an eye injury in an automobile accident - fortunately it was not serious.
.....Dorothy Natter has become engaged...

IT HAPPENED IN THE CLOW LEAGUE

Ted Seabrooke, who has been bowling for the last 55 years, for the first time picked the 4,7, 6, 10 railroad. It happened on Halloween night so maybe the goblins had something to do with it. Ted was trying for the 6, 10 and in so doing, hit the pocket so that he just grazed the 6 pin, sliding it across the alley against the 7 which in turn knocked down the 4!

GOLF

Another successful golf season drew to a close, when on October 1 the company held a luncheon at Phil Johnson's and played their round of golf at Briergate. The committee of Dan Osko, Wally Furst and Dan Haley are to be complimented for a wonderful day.



Of this group, Roy Allen, extreme right, was the only one to participate in the day's golf. Others in the picture include: Frank Fabbri, Mrs. Tom Wall and Tom Wall.

OUR CAMERA RECORDS

THE CLOW FALL TOURNAMENT



Left to right: Tom Barnefield, winner of the W. E. Clow trophy, Bob McAdam and Dan Osko.



This threesome includes, left to right: Bob Heffelfinger, Joe Foreman and Pete Clow. Joe had second low score.



Left to right: Marsh Herjtstedt, Ken Hersted, Harry Bower and Bill Douglas, winner of the Culbertson Clow Trophy for having had the day's low score.



Above, left to right: Jim Healey, Les Lindberg, Ted Seabrooke and Roy Allen.

Below, left to right: Joe Arendt, Joe Cicero, Marty Bobber and Bob Hanck.





The feminine touch included, 1. to r.: Bea Tarragano, Shirley Larson, Marge Kroplewski and June Dewey.



In the above group we find, 1. to r.: Milo Marcis, Ed Price, Ed Thorsen and Paul Schaffer.

Below are, 1. to r.: George Micheff, Chico Mavigliano, Ernie Schultz and Don Lundell.





The lead-off foursome for the day included, l. to r.: Wally Furst, Bob Mangan, Jerry Jurasek and Howie Norain.



This prominent threesome included, 1. to r.: Dick Olszowka, Jay Hoar and Bill Burke.

Making up the threesome below were, left to right: Harvey Schoeman, Tom DiNicolo, and Lew Alk.



IOWA items

by Con Coupland, Jr.



George Young on right, and Dwight Richards on the occasion of George's 30th anniversary with Iowa Valve. They are viewing Mr. John Madden's letter of congratulations.

SERVICE AWARDS

On September 18, 1955, George Young, our Assistant Machine Shop Foreman, completed 30 years of continuous employment with the Iowa Valve Company. George was just a youngster when he started work for Iowa Valve in 1925 and has spent all of his time in the Machine Shop.

On October 9th Mr. Richards had the pleasure of presenting David Van Haaften with his 10 year pin. Dave started shortly after World War II, when the Maintenance Department was almost non-existent. Dave is our Jack-of-all-trades and looks forward to many more years on the job which he likes so well.

CRADLE NEWS

Floyd Dickerson is the proud father of a

son, Daniel, born on September 18th. The Dickersons have three other children.

A big event occurred in the Eddie Simms family with the birth of their first child, David Eddie on October 5th, 1955.

SUGGESTION AWARDS

Marvin Davis, who has the distinction of submitting the greatest number of accepted suggestions at Iowa Valve, has come up with another which netted him \$15.00. On one of the turret lathes used for ringing valve cases. Mac was faced with the problem of having a greater number of machining operations to perform than he had positions on the machine turret. One of the operations required a centering plug while another required a facing tool. Mac conceived the idea of mounting the centering plug on the cutting tool bar, far enough back from the tool so that there was no interference with its operation. This idea has worked very well, and has increased our efficiency.



Above is Jill Renee Voss, whose father, Tom Voss, has turned amateur photographer.

Little Jill was one year old on the 8th of last month. She has a big brother, Danny, who is now 9 years old.



Frances Grace holds one of her baby chinchillas. A ladies cape made of 51 such pelts, weighing a total of 1-1/2 pounds recently sold for \$10,000.

RAISING CHINCHILLAS AS A HOBBY

While inquiring about hobbies among our employees it was pointed out that our payroll clerk, Frances Grace, has a very interesting and sometimes lucrative hobby the raising of chinchillas. About 2 years ago, Frances became interested in the hobby through a friend who was able to sell her a pair of animals for breeding stock. Like almost all animals, the price varies with the degree of excellence and this particular pair cost \$750. While this seems like a lot of money, it is justified, Frances explains, by the return of pelts that are sold from year to year. Good grade pelts will bring an average of \$45. Chinchillas reproduce in approximately 16 weeks and have one to three young in a litter. They are very inexpensive to feed - they consume about \$2.00 in feed per year.

They are a very interesting animal, with a burning curiosity and a marked intelligence for such a small animal. Frances explains that they can figure an unlimited number of ways to escape from their pens. Her greatest problem in connection with her hobby is yet to come. To date she has not figured just how she will convert these cute little pets into saleable pelts.

If you hadn't caught your husband flirting, you might never have caught him.

VISITOR TO IOWA VALVE

We enjoyed a week-long visit with Bob Johnson, newly employed in the Clow Traffic Department. Bob made many friends while he was here and was able to offer quite a few helpful suggestions in connection with our freight traffic problems.

NEW EMPLOYEES

Billy Kentfield was employed on October 10 to work in the Drafting Department under Tom Voss. Bill worked in our Pattern Department in 1948 before his enlistment in the Navy. After his military service he was employed by the Oskaloosa Herald 60.

Dick Evans was employed on September 23rd and is working with Archie Clark's shakeout crew. Prior to his coming to Iowa Valve, Dick served four years in the Air Force. He is the son-in-law of Harold Thomas.

* *

When a television actor tells his wife he's working late, he'd better be.



With a stack of thos excellent Iowa Valve bodies in the background, LeRoy Wymore gives out with a pleased smile. We caught him going about his duties on the Machine Shop night shift.

SICK CALL

Sylvester Earl had a severe fall at home and suffered a bad fracture of his left arm. The doctors report that he will not be able to work for a few weeks..... Al Sanders was scheduled to return to work but suffered a set-back and was not able to report as scheduled..... Bud Sutherland, who suffered a heart attack in September, is on a steady road to recovery and is back on his feet once again. Dan Beadle for quite a long while had had trouble with an infection in his index finger. After repeated attempts to control the infection, the doctor decided that the finger should be partially amputated. This having been done, we are happy to note that Lan is back to work.

* * *

THIS AND THAT

After 8 months of intensive work, the Supervisory Training Group has taken a well earned vacation and will begin a new series of meetings shortly after the first of the year. These meetings have been well attended and much progress is being made in the field of Supervisory Training.

Joe Smith, a recent newcomer to the night shift, is shown facing a valve body on one of our boring mills.

THIS AND THAT (CONT.)

Dick Michaels attended two American Water Works Association conventions last month, one at San Antonio, Texas, and another at Des Moines, Iowa. The Des Moines convention was also attended by Francis Wehrle, our Iowa salesman and Emil Berglund from our plant.

Last month brought forth another "first" in the production of our products. We are now manufacturing Ring-Tite connection valves which, for the time being, are being shipped to the west coast for use with cement-asbestos pipe.

A new abrasive cut-off saw has been installed in the plant for high speed cutting of brass and stem parts. This is an outstanding improvement over our old method which required the use of a band saw.

A new boring mill is being purchased to replace the old one in the southwest corner of the Machine Shop. This is another step in the current program for replacing obsolete and worn equipment.



Another recent newcomer is Art Wisse who does an excellent job on the paint floor.

BOWLING

Typical of the team standings early in any season, all teams are running within a few games of the top team. As the season progresses, one, two or three teams will pull out in front of the others, developing a healthy lead which will be hard to overcome. As of the moment, Jim Beadle and his "Stems", comprised of himself, George Young, Don Allgood and Wilbur Moore, have a one game lead over Chuck Lanphier's "Rings" and a two game lead over Farrell Scott's "Covers". The "Gates", "Wheels" and "Hubs" are tied for bottom honors. Conspicuous in their outstanding games lately are Jack Suiter with a 192, Ralph Hite with a 199, Jim Beadle with a 200, and Dave Robbins with a 212, 213 and 228. Robbins has had two high series with a 564 and 596. Wilbur Moore brings up a second high series with a 493.

Recent additions to bowling teams have been Ed Moore and Billy Kentfield. There has been a good turn out on each of the Friday nights and the competition is getting keener and keener as the season progresses. There still is room for several additional bowlers and any employee interested should contact Farrell Scott, League Secretary.

GOLF

The Fall Golf Competition wound up in a blaze of glory on October 5th. This one day of competition climaxed 8 weeks of team competition and brought forth a new group of winners made up of Emil Berglund, Jack Johns, Charlie Smith and Jack Suiter. The one-day tournament was for the following honors:

Low Medal Score, won by Fred Gegner.
High Team Score, won by Fred Gegner, Kenneth Hunt, and George Young.
Blind Bogey, won by Oren Peterson
Booby Prize, won by Melvin Dykstra.
After the playing was completed, everyone gathered at the Edmundson Park picnic area and enjoyed a picnic lunch capably prepared and served by Jim Burger. A lot of fun was has by all the contestants who are looking forward to a bigger and better 1956 event.



Above, Billy Allgood forms the first part of a production line in the hot dog business. Shown here, smacking his lips, he is holding four weiners ready for the bun.



Discussing their best shots of the day are Kenny Hunt, left, and Oren Peterson. Kenny claims the beard he is growing will entitle him to join the House of David. Oren won the blind bogey contest and was awarded a golf glove.



Melvin Dykstra proudly presents his prize of the day, a gift-box-wrapped golf tee.



At left: Left to right, Jack Suiter, Charlie Smith, Emil Berglund and Jack Johns, the winning team during the eight weeks of golf competition.

At right: Enjoying the festivities are Iola Lytle and husband, Max.



At right: Displaying their prize sox are, left to right, Fred Gegner, George Young and Kenny Hunt, the winning team in one day tournament play.





MELICUM MOTES

by George Johnson



Olden Passmore

SUGGESTION AWARD WINNER

At the meeting of the Suggestion Committee on September 22nd, an award was presented to Olden Passmore for the amount of \$150. This amount puts Olden in a class with two other Newcomerstown employees in that this award is the largest ever given here at our plant.

Olden's suggestion had to do with the charging of the cupola - not using pig iron on the first two charges of the morning. In the past, pig iron was used in these charges and since the first run of iron was always poured off into two skids of chills, this meant a saving of 700 lbs.

of pig iron a day. This is a real savings on costs of manufacture, and Olden is to be congratulated on his fine suggestion. Olden works in the Foundry as a lift-truck operator.

Let's keep the suggestions coming men. These ideas of yours may earn you an award like Olden Passmore has received.

* * *



GOLF CHAMP

We are proud to announce that on September 18th, Chet Leonhard (above) of Maintenance, became 1st Flight Champion in the Newcomerstown News Golf Tournament. In winning the cup, Chet defeated four opponents.



Harold Schlarb and Buck Johnson holding their birthday cake.

BIRTHDAY PARTY

Ice cream and cake were the refreshments for the day as Harold Schlarb and Buck Johnson celebrated their birthdays with a little party in the office on October 7th. Buck's birthday was on Thursday, October 6th and Harold's was on Friday, October 7th. Mary Kitchen, office, baked a delicious cherry nut cake and Mary Ann Schworm furnished the ice cream which was enjoyed by everyone. Many more happy birthdays, men.

BOWLING NEWS

Again Clow has entered a team in the New-comerstown "A" Bowling League for the 1955-56 season. Six men make up this team, they are: Lou Gracik, Jack Jurin, Hats Meeks, Bob Nay, Bill Welsch and Buck Johnson. As of October 11th, the team has won 4 points and lost 8, but I'm sure a few more nights of bowling together and not so many splits, the team will really give a good account of themselves.

The Clow League is now in its fifth week of competition and some mighty fine bowling has been shown in this short time. At the present, Jack Jurin's Buckeyes are in front with 15 wins and only 5 losses. Lou Gracik's Badgers and Hats Meeks Hoosiers are five

points behind the leaders, John William's Gophers bring up the rear at 5 wins and 15 losses. Some of the scores turned in so far have been John Williams 226-567 series. Jiggs Daugherty 222-553 series, Lou Gracik 207-549 series, Hats Meeks 217-539 series. The leader of both high single and high 3 game totals at this time is Jiggs Daugherty. We use the handicap system in our league so to Jiggs' score of 222, is added the 24 pins handicap giving him a total of 246 for single high. Right behind him is Buck Johnson with 240 and John Williams with 239. Jiggs also leads in 3 game totals. Added to his score of 553, is 72 pins handicap, giving him a total of 625. Lou Gracik and John Williams are tied for next high with

SICK NOTES

Gus Porcher, Night Watchman who entered University Hospital in Columbus on September 15th for observation was dismissed on September 30th. He will again enter the same hospital on October 14th, this time for major surgery. Let's hope you are on your feet and around very soon, Gus.



Jack Danley absorbed in his work assembling a pipe cutter.



Bob Robinson, Cupola Foreman heading for home after his day's work.

SEVERE INJURY

On October 11th, Mrs. Jean Rothenstein, daughter of Bill Welsch, Ream and Test, was burning trash in the backyard when a discarded bug bomb in the receptacle exploded. A piece of this metal was flung through the air, striking her arm and severing the leaders to her fingers. She was treated at the Coshocton Memorial Hospital and is now recovering at her home.

NEWS BRIEFS

There were a lot of happy people at Newcomerstown on the 4th of October when Brooklyn beat the Yankees for the series bunting, but the happiest of the lot was Jasper McCall. Jasper won 2 pools on these series, and also 3 individual bets on the last game Larry Chaney and Jerry Dansby are members of the Newcomerstown football team, and you can be sure that Willard Chaney and Osia Dansby are two proud fathers of these boys. At the present, the team has won two and lost two against Ekcelberry has moved from Port Washington to 515 S. College Street......On Oct. 2nd a son was born to Mr. and Mrs. Willard McCrone at the Coshocton Memorial Hospital. This made the sixth grandchild for Mike McCrone, Coreroom. Mike now has 2 granddaughters and 4 grandsons. Congratulations,



Elijah Dansby and Bill Stovall taking a break from their work on the shakeout pit.



Curly Wise is shown filing the rough edges off a burner core.



Charlie Starker and Pug Milligan talking things over in regards to safety valves used on our radiators.

Coshocton Comments

by Charles Mizer



James H. Clow receiving Certificate of Appreciation from Col. Frank R. Maerdian; Left to right: H. Arthur Howe, Manager General Electric Company, J.H. Clow, R.B. Wallace, Editor Coshocton Tribune, Col. Maerdian, Lieut. Col. Joseph Rauh.

CERTIFICATE OF APPRECIATION

James H. Clow received a Certificate of Appreciation from Col. Frank Maerdian, of the U.S. Army, for wholehearted support of, and specific cooperation with the Army Reserve Program. It is the Company's policy to grant two weeks leave of absence plus travel time in addition to any regular vacation to which they may be entitled. They will pay the regular salary or base earnings during such absence, less the amount earned from the service organization during this period of training.

* * *

One man with courage makes a majority.

SAFETY SLOGAN CONTEST

The Annual Safety Slogan Contest will be held this year beginning December 15, and closing at 3:30 P.M. December 31.

All employees of the Coshocton Plant are eligible except the judges, Messrs. Eugene Bordenkircher, Joe Williams and Howard Sherrets.

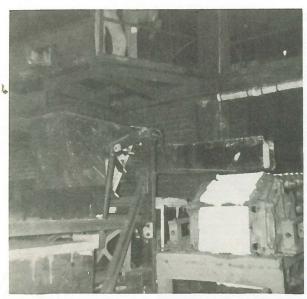
Because of the past interest and participation in this contest, and the benefit to our Safety program, the prizes will be \$15, \$10 and \$5, and again, the winning slogans will be painted on location boards at the north and south entrances to the plant, along with the name of the winner.

Any number of entries may be submitted by an employee, the more the better, however, only one slogan should be written on each blank, and signed. Contest material should be brief, original, and contain a good safety thought. Receptacles and a supply of blanks will be located in the Maintenance Department, Machine Shop, Pipe Foundry Office, Foundry Clock, and Main Office.

We make this announcement in the Clow News in order that all members of families may help the husband and father in trying for a winning Safety slogan.

PIG CASTING MACHINE

The recently installed Single Strand
Bailey Pig Casting Machine is 40-feet in
length and has a maximum casting rate of
20-tons per hour. It can produce 40-pound
piglets at the rate of 1,000-per hour.
The machine principally is a series of pig
molds mounted on a continuous chain conveyor; near one end of the conveyor, a
metered flow of molten iron is directed
into the molds as they pass by. The pigs,
after slight solidification, then pass
into a gradually increasing water spray
which speeds up solidification sufficiently,



New Pig Casting Machine in Operation.

so that when the discharge end of the conveyor is reached, the pigs drop out in a solid state.

The molten iron flow is controlled by a 16" machine ladle, which is hoisted through a linkage and a hydraulic piston-cylinder arrangement, using fire-resistant hydraulic fluid pumped through a flow control valve.

To handle the steam created by water quenching, a collecting hood, exhausted by a New York blower, was placed over the water sprays.

The pig molds are coated with a dried spray of burnt dolomite.

In order to make the pig casting machine available during power failures, all power units are D.C. which can be energized by our D.C. gas-operated stand-by generator.

SUGGESTION AWARD

Thomas J. Mattioni (left) of the Mold Bore Department, received \$50 for his suggestion to omit welding the back of the flanges on 8, 10, and 12-inch molds. Sam Clow, on right, presented the award.

CALVIN JENNINGS RETIRES

Mr. Calvin Jennings, janitor of the Main Office, retired as of October 1st.

Calvin's employment began with Clow in September, 1929, on the Molding Floor. He spent 23 years on the Molding Floor and in October, 1951, was transferred to the Main Office, as janitor, where he was working until his retirement.

Calvin plans to take things easy and work in his shop, repairing and making furniture and doing other odd jobs that come up around the house. He and his wife, Zelpha, reside at 840 South Sixth Street.

On Friday, September 30, a small group of the personnel met in Mr. C.R. Phillips' office and presented Calvin with a new electric hand drill.

Coshocton personnel wish Calvin a long and happy retirement. His friendly greeting every day will certainly be missed.



C.R. Phillips (left) presents Calvin Jennings with a gift from the employees of the Main Office.

NEW SAFETY REPRESENTATIVES

During the October departmental Safety meetings in the plant, foremen appointed new Safety representatives to serve for the coming ninety days, and they are as follows:

William Evans - Molding Floor Main Junior Easter - Circuit Raymond Fitzpatrick - Core Floor Richard Morrison - Maintenance Glenn Murray Machine Shop John Saunders John McInerney - Shipping Yard Lester Guilliams Roland Sweitzer - Pipe Foundry Finish Richard Mounts Dennis Keefer - Pipe Foundry Eugene Shearn James Moore - Melting Harold Murphy Jasper Rine - Molding Floor Finish Charles O'Neil Doy Lipps - Pattern Shop James Cox - Pattern Change Forrest Senter - Industrial

We welcome these men in their duties as Safety representatives, and trust that their interest and participation in our Safety program will serve in the elimination of accidents.

Charles Wilson - DeLavaud Maintenance



Paul Simpkins, operator of the fourman casting machine in the Pipe Shop.

GOLF SEASON CLOSES

A full complement was in attendance during the evening of September 24, at the Town and Country Club, for the annual Coshocton and Newcomerstown Golf Banquet.

Archie Brown, President of the 1955
season, ably handled the after-dinner
remarks at the banquet. Secretary
Walter Loew, announced the newly elected
officials and the season's winners and
awards.

For 1956, Virgil Pierce will preside over the golf activities, and Paul Scheetz will be Vice-President. The Secretary will be announced later, for the individual will be selected by the management.

Dave Thaxton, of Maintenance, was presented the W.E. Clow trophy by last year's winner, Archie Brown.

The evening was spent watching picture slides taken during the season by Bill Bevington, Herb Carlson, and Virgil Pierce. Music was furnished by Vernon Peck, of Maintenance, for group singing, and various card games were in play which added to the evening's entertainment.



Members of the Golfing teams enjoying a steak dinner at Town & Country Club.



Archie Brown presenting Dave Thaxton with the W.E. Clow trophy.



Here is approximately 20 tons of Clow pipe being shipped by truck to Lansing, Michigan.



At left: James Stiers, knocking out a core in the Molding Floor Finish Department



Above: Bernice Cato, relief man in the Pipe Shop.



Above: Joe VanDusen stops a moment to pose for a picture in the Machine Shop.



At right: New concrete floor for the extension on the north end of the Pipe Foundry.

eddy

EDITION

by Bill Roberts



FRONTIER LASSIE

The gun tote'n Miss above is Karen Tremblay, daughter of Thomas Tremblay of our engineering staff. Tommy snapped this picture at Frontier Town, a very popular Adirondack Mountain stop-off for sight see'rs. Here in the heart of the mountains a replica of a typical western town of the period around 1870 has been recreated.

Simulated stage coach holdups are reenacted as the scenes of yesteryear are witnessed by vactioners at this vacation spot.

NEW EMPLOYEE

At this time we would like to welcome Alexander Bressett to the Eddy family. Alexander is employed as a laborer in our expanding Brass Foundry.

STORK TIDINGS

We are happy to report two births in this issue of the "News". Joe Rainville of the Hydrant Shop was presented with a seven pound, four ounce daughter on October 6 at the Cohoes Hospital. The Rainville's now have four boys and a girl. Congratulations to you on the new addition, Joe!

Robert Nielsen, of the Shipping Department, became a very proud papa on October 8 when at St. Mary's Hospital a son was born to he and his wife. Robert, Jr, is their first child and he weighed in at a husky eight pounds and twelve ounces. Our congratulations to you, Bob!

NEWS BITS

We are glad to see <u>Gus Ascenzi</u> back at his job after a long bout with a poison ivy infection....Welcome back to <u>Joe Benoit</u> who seems fit as a fiddle after his long recuperation from a hernia operation....

Hank <u>Moss</u> is home battling a seige of bronchitis....We wish a speedy recovery to <u>Louie Caruso</u> at Leonard Hospital. Louie would welcome visitors there.....



Ready and waiting to start the first game of the evening we see the following Eddy keglers. Left to right: Don Burnett, Francis Beauregard, Tiff LaPlante, Roland Landry, Dick Page, Billy Guiltman, and Bill LaBoissiere.

BOWLING

At the close of the evening's bowling activities, October 13, there were three teams tied for first place with 11 wins and 7 losses.

The three teams are the Gates, Rings and the Caps. In fourth slot are the Hydrants with eight wins and 10 losses. The covers fill fifth place with 7 wins and 11 losses. In last place we find the Bodies who have 6 wins and 12 losses.

The individual leaders are:

Help Fight TB



Buy Christmas Seals

Below: Joe Francesconi sits beside score keeper, Tony Balnaitis. At right, Al Cassella looks worried about the showing that his team is making.





HORSESHOE PITCHERS

Above is a good action shot of Frish
Baillargeon as he is about to toss a shoe.
Chick Grestini is intently watching and
hoping that his leaner isn't knocked down.
Francis Desautels is about to throw a shoe
on the other court.

Horseshoe pitching has caught on here at Eddy during noon hours in order to pass time and from reliable sources we understand that there are some hot-shot players in the crowd. How about some challenges from the Machine Shop.



This is a view of some of the foremen and their wives who attended the foremens' get-to-gether. It shows beyond a doubt that the food just consumed met with everyone's approval.

FOREMAN'S GET-TO-GETHER

Eddy Valve foremen held a get-to-gether and social on October 1 at Reich's Restaurant on the Albany-Saratoga Road. There were twenty foremen and their wives in attendance along with friends. It was a very enjoyable event

* *

TEN YEAR PINS AWARDED

We have not kept the ten year pin presentations up to date in the "News" and at this time wish to mention the following names of employees who have received their ten year pin awards here at Eddy:

Milton Sliwinski Richa
Frank Wilcox Paul
Charles Hazzard Thoma
Eugene Willard Harol
Kenneth Tomaro Fred
Anthony Balnaitis Harry
Euclide Boudreau

Richard Page
Paul Robert
Thomas Ross
Harold Roberts
Fred Esterby
Harry Tracy

In the future we will try to keep up on the service presentations at Eddy.

* * *

A hearty laugh is like a thunderstorm. It clears the air. It helps you see things as they are. It sharpens your perspective.



Foundry superintendent Bill LeBlanc and his wife get a big laugh out of the plate of chicken bones presented to Bill by a group of Eddy softball players who were in attendance at Reich's Restaurant. They decided to play a little high jinx on Bill.

of National Interest

by Charles Hooper

BUSINESS, INDUSTRY and EDUCATION DAY at NATIONAL



This is a group of teachers who visited the plant on B. I. E. Day.



In this picture Warren Whitney welcomes the teachers to the National Works of James B. Clow & Sons, Inc.



Lunch was served in the company restaurant for the teachers.

NATIONAL PLAYS HOST TO TEACHERS

On October 28 the industries in the Birmingham area observed Business, Industry and Education Day. This is the day that the teachers visit the various industries to learn how business operates. The National Works were hosts to 30 school teachers. The following were in attendance:

Miss Beatrice Abercrombie, Mrs. Dorothy Johnson, Mrs. Nell Koenig, Mrs. Mahala K. McKinney, Miss May Sellars, from Jones Valley High; Miss Myrtle Alexander, Mrs. Carolyn F. Clifton, Mrs. Estill Peacock, Miss Pauline Zinser, from Woodlawn High; Mr. Edward Aull, Mr. E. G. Laws, Miss Isla H. Parrett, Miss Janet White, from Phillips High; Mrs. Norma S. Bledsoe, Mrs. Betty Jo Dooly, from Barrett Elementary; Mrs. Edna Smith Bright, Mrs. Elesia Kidd, Mrs. Annie G. Machan, from Robinson Elementary; Miss Margaret English, Graymont Elementary; Miss Carolyn Gilkeson, Gibson Elementary; Mrs. Altie B. Holmes, Mrs. Carolyn Roberts. Lee Elementary; Mrs. Gretchen Jones, Miss Gladys Lyon, West End High; Mr. R. Storrs,

Guidance Center; Mrs. Mary Thomas, Mrs. M. C. Kerlin, Inglenook Elementary; Mrs. Helen Womble, Central Park Elementary.

The teachers were met at the Chamber of Commerce Building by our representatives. They assembled in the recreation room in the main office and there Warren Whitney greeted the teachers and told them about the company's origin, policies and product. Maurice Neptune previewed the tour and J. B. Brand, Jr., Bob Miller, Noel Smith, Don Parks and Trvin Godwin served as guides.

After the tour, lunch was served in the company restaurant. The teachers reassembled in the recreation room and heard talks on the various phases of our business. Charles Hooper talked on Employer, Employee and Public Relations. Maurice Neptune spoke on the Educational Program in the Higher Level. Cecil Forbes spoke on Sales and Ed White on Production.

Gene Foote was general chairman for B. I. E. Day and did an excellent job in making all arrangements. We have received many favorable comments from the teachers who visited us. Credit goes to all employees, supervisors and guides. All are to be compli-

mented on a fine job of cleaning the plant. We are particularly proud of the fact that they praised the company very highly on their Safety Program and the cleanliness of the plant.

Let's keep up the good housekeeping in the plant and keep safety in our minds at all times and finish the year 1955 without a lost time accident. Again thanks for the fine cooperation on B. I. E. Day.

* * *

GOLF at NATIONAL

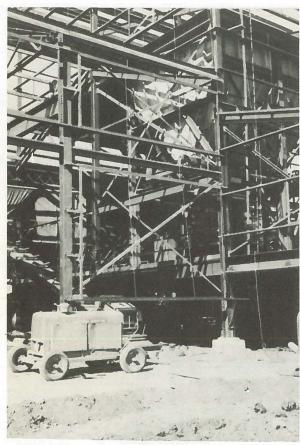
Clarence Forte is winner of the W. E. Clow trophy. Arthur Rice was runner up....Don Parks won the Consolation Match and Bill Waine was runner up....The last scheduled match was played at Woodward. Earl Alley won \$10.00 for making the most points above his quota. Bill Waine had the longest drive on 17. H. J. Parker was closest to the pin on 6 and George Little was closest to pin on 18. All three received prizes...We had a successful golf season and the committee of A. E. Alley, Gene Love and Scotty Kelley is to be complimented on a swell job....



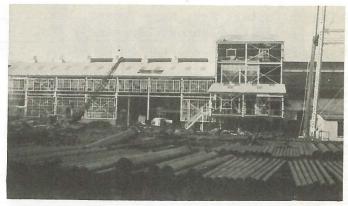
The National Works had a visit from Mr. Hunt and Mr. Buckley of the Staunton Iron Works in England. In the above picture Ed White, Maurice Neptune and Warren Whitney study a sample piece of coke with the visitors.

CONSTRUCTION at NATIONAL

Construction has become the by-word among the National employees. Now that the new Cement Lining Department has been completed and put into operation, efforts have been doubled and work is continuing rapidly on the construction of the new Specials Foundry.



Here is a view of the structural steel works.



Here is a view of the new wing that has been added to the Foundry.



A surprise birthday party and get-to-gether was held for Con Coupland in the company restaurant. He is shown cutting his birth-day cake and Liz Kitchens, J. B. Brand, Jr., Howard Bryant, Gene Foote, Warren Whitney, E. L. White, Tutt Thomason, Ozzie Moncrief and Earl Alley look on.

At right: Members of the Pattern Department, George Egerton, Joe Miller, A. Foote, Truman Hughes, John Erwin and Basil Eades.

