

JAMES B. CLOW & SONS

201-299 N. TALMAN AVE.

P. O. BOX 6600 A

CHICAGO 80, ILLINOIS

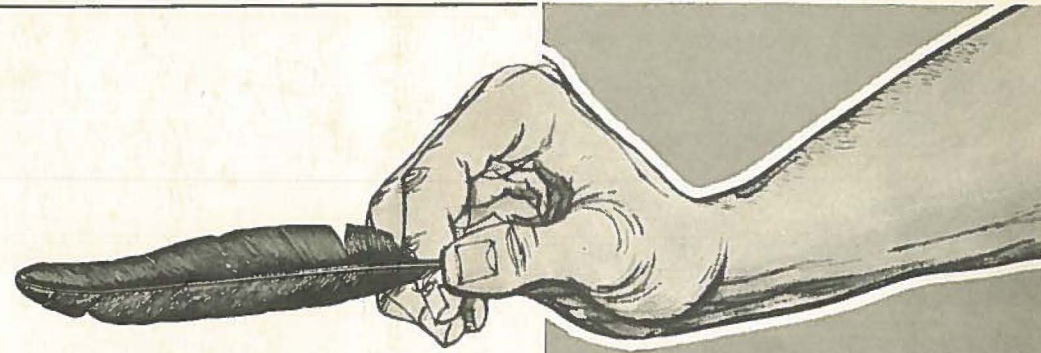
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REACH OUT
to those
who need you!

Give
Community Fund of Chicago

Clow News



NOVEMBER 1954

The Clow News

FOR AND BY THE EMPLOYEES OF

JAMES B. CLOW & SONS

Editor - H. E. Norain

CHICAGO

Coshocton

Waterford

Oskaloosa

Birmingham

Newcomerstown



THE COVER

A flight of Canadian geese flying in
V formation head south for the winter.

Bureau of Reclamation photo.

The President's Page

It has been a long time since many of us in industry have realized or recognized just how important our customer is to us. Some companies have found out this year what it means to have ignored their customers! Some automobile companies forgot their customers and tried to sell any old style of car, in almost any color, at any price and delivery they chose, until they awakened to the fact that their customers were "just not buying!"

Who is the customer? He's the person whose needs, desires, demands, likes, dislikes, enthusiasms, fears, and sense of values, determine pretty much the economy of our country. In other words, he's you and me and all the other 160 million Americans. He's just as human as we are and wants to be treated the same way we do.

In our industry we've come a long way from the period of scarcity of material when almost anything could be sold regardless of price and service. Today, the pipe lines of the building industry are filled and we are all fighting for dear life for a share in that dollar that the customer is going to spend. How do we get our share? By creating in his mind and heart a desire to buy from us. How? By keeping in mind a few facts as they appeal to us AS CUSTOMERS.

First, that he is important! Not only that, but also that he knows he is important. He can now decide for himself WHICH, WHEN and WHY he will buy. No hurry, there's plenty to go around. It is necessary that we as sellers recognize his importance and let him know that we do and that we appreciate him and his business.

Second, that he is intelligent. We should remember that all customers are intelligent or think they are. Only the successful customer is worth having and to be successful a certain amount of intelligence is necessary. A wise salesman never "talks down" to a customer and a wise company never underestimates the intelligence of a customer.

Third, a customer knows what he wants! He may not be able to tell or describe his needs but in his own mind he knows his wants and it is up to us to determine these wants and to satisfy them. Under no circumstances should we ever tell him what to buy. We should advise him and help him tell us what he wants to buy. To suggest, to give him the benefit of our years of experience to help him solve a problem that is of concern to him, is to give him that PLUS service that causes him to return to us with repeat orders.

Fourth, we should always remember that a customer is like a partner - only the most important partner, for he is the person that gives us our jobs. He is not just a name or a number - he is a real live flesh and blood person, just like each of us. When he doesn't like us, our product, or our service, he will do what each of us would do - take his business elsewhere.

As W. E. Clow used to say, "Nothing ever happens until somebody makes a sale." Then things start to roll and each of us plays an important part in turning that buyer into a satisfied customer. The write-up of the order - the purchase of the raw materials - the manufacture of the product - the shipment - the billing - the collections - the claims - and all the countless steps in between are vital and important in creating that customer. You and I - even the company itself, have a vital stake in that effort to satisfy and keep that customer. That's why each of us must never forget the contribution that each day's work makes towards the effort that we jointly are making to please that all important guy - our customer!

John Madden



"Well dear congratulate me, I landed the water company account today."

Safety

FOR YOUR SAFETY START THE DAY RIGHT



After a good night's sleep, allow yourself enough time to get to work without hurrying and eat an adequate, balanced breakfast — citrus fruit, cereal, egg, beverage, toast. It helps keep you alert throughout the day. Take your time — start the day right to help yourself stay safe.

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Here are the points-to-date in the Annual Safety Contest for September:

| | |
|--------------------|--------|
| Newcomerstown..... | 501.90 |
| National..... | 402.90 |
| Eddy Valve..... | 340.90 |
| Iowa Valve..... | 302.15 |
| Coshocton..... | 279.15 |

GOOD HOUSEKEEPING HABITS HELP YOU WORK SAFELY



A clean, orderly place to work helps prevent accidents. To keep it so, store and pile material properly; dispose of waste and scrap; clean up oil, grease and water and the like when spilled; and brush up chips around machinery. Help keep unneeded material and equipment out of the work area; aisles uncluttered; and tools in the racks provided.

Form good housekeeping habits and you will find these things easy to do to keep your work area clear and orderly and help prevent accidents.

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SPECIAL RECOGNITION

The following was awarded the Clow Service Pin in October:

L. F. Kelley.....National.....20 years

What to Do About That Cellar

Backwater Valves, Standpipes, Plugs Help, but Have Drawbacks

If it's any comfort to the sodden householder, there are only two main causes of flooded basements, local engineers agree.

The most obvious cause is a generally flooded area around your home.

Your basement has to be built like an inside-out swimming pool to withstand this assault.

But the most common cause is Chicago's inadequate sewer system, which "backs up" or overflows under heavy rains.

SOME MODERN cities have separate sanitary and storm sewer systems and prohibit basement connections to the storm system.

The cost of such a system in Chicago would be "astronomical," according to city sewer engineers.

Under heavy rainfall, the thousands of house sewer lines in Chicago fill with water that has backed up from overloaded sewers in the streets.

This water comes into the basement in two ways—either through basement floor drains, laundry tubs or toilets, or through leaking pipe joints that permit water pressure to build up under the basement floor.

THE MOST common method of preventing the latter cause is to require pressure-tight cast

iron sewer pipe caulked with lead under the house.

Most home-building textbooks don't even suggest any other type of pipe, and many cities require it by code.

Following the record rains of October 9-10 Clow sold all their sump pumps in stock and we imagine other plumbing jobbers did also.

Chicago, however, permits clay pipe with concrete-filled joints, which are usually not pressure tight.

GIVEN THE average Chicago house, with clay tile, there are two permanent methods of ending your troubles:

Replace the underground sewer line with cast iron, or put in a new line at the level of the basement ceiling.

Under either system, both costly, basement fixtures must be drained by sump pump, which discharges at the ceiling. Roof drains can also be led into the sump. Toilets cannot be used in the basement, since sump pumps won't handle the discharge.

THERE ARE two cheaper methods of preventing flooding,

but neither is as satisfactory as the permanent cures.

One is to dig down to the sewer outside the house and place a valve in the line. It's a job beyond the ability of most homeowners.

An automatic valve will prevent the water backing up, but most such valves must be cleaned periodically.

A manual valve—costing up to \$85—works fine, when you remember to close it.

As long as the valve is closed water can't back up into the basement. Continued use of plumbing fixtures, however, will eventually fill the pipes.

Unless all basement fixtures are plugged, this water will run out of them into the basement.

THE SECOND method is simply to plug the basement openings. If the plugs hold, the water backs up into the pipes but doesn't come out on the floor.

The most important opening—since it's the lowest—is the floor drain.

An automatic valve, a plug or a length of pipe called a standpipe can be put here.

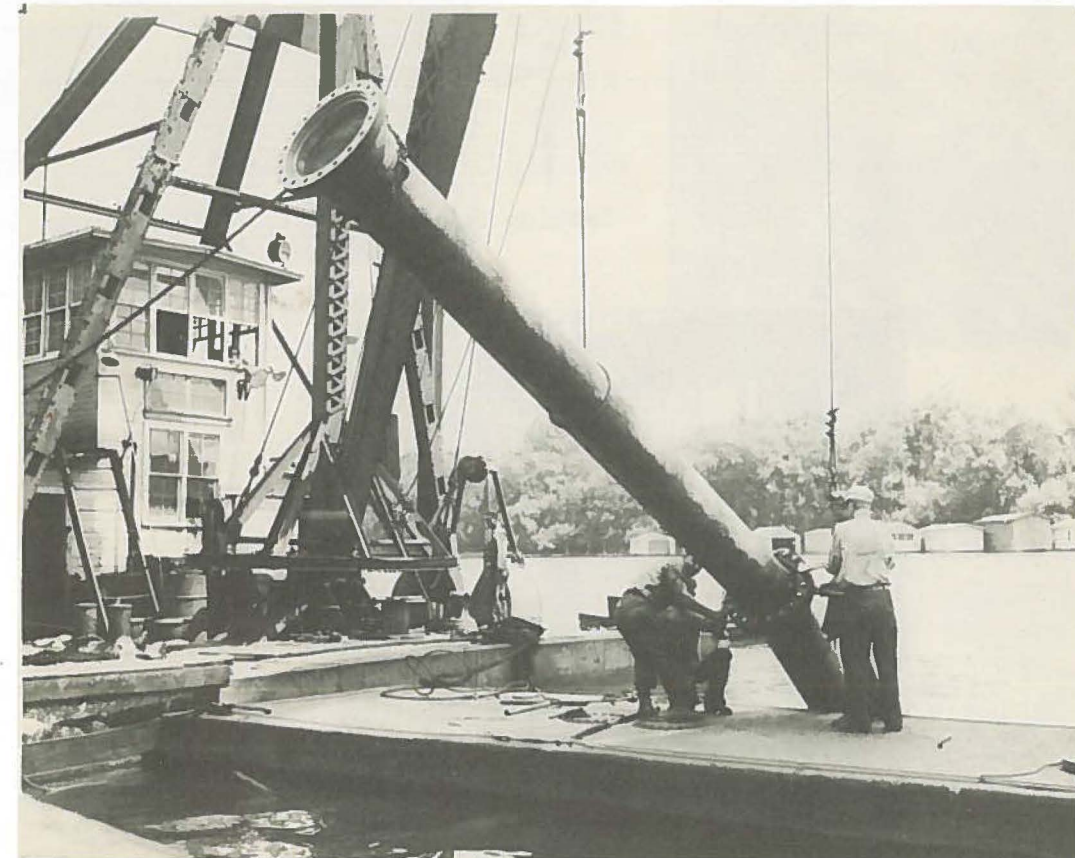
Washtub stoppers must be



SALESMEN'S SECTION



RIVER-CROSSING PIPE



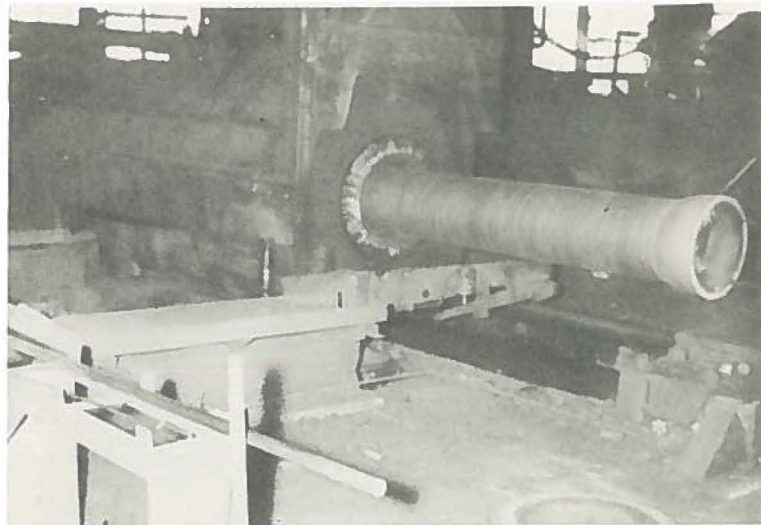
River-Crossing pipe being installed.

Much has been published in the Clow News about Clow's new product, River-Crossing pipe and it is filling a demand long felt within our company. Someone has not to jokingly referred to this new pipe as the "Cadillac" of the pipe industry. Clow's improved design is being appreciated by engineers who have specified this product on various jobs.

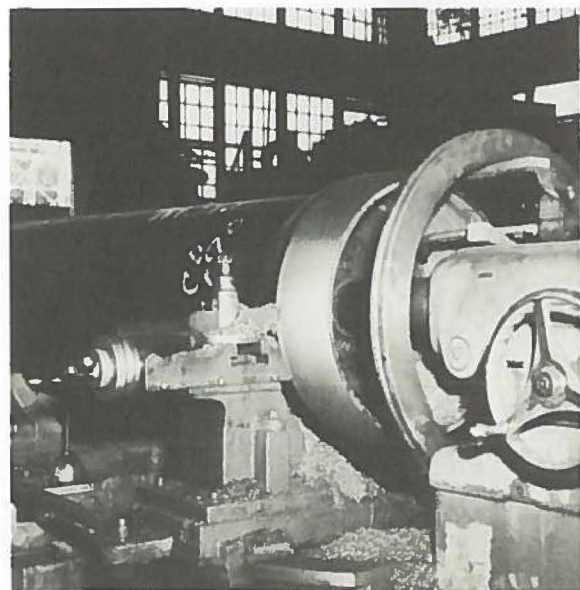
Until recently National had not manufactured any of this pipe, but we have now gone into production and our first order was a "honey". It was for 20" RC pipe to be installed at Hamilton, Ohio. The pipe was of heavy thickness cast iron and the order was completed on schedule - a compliment to the National organization and all persons who worked on the job.

THE MANUFACTURE of
RIVER-CROSSING PIPE

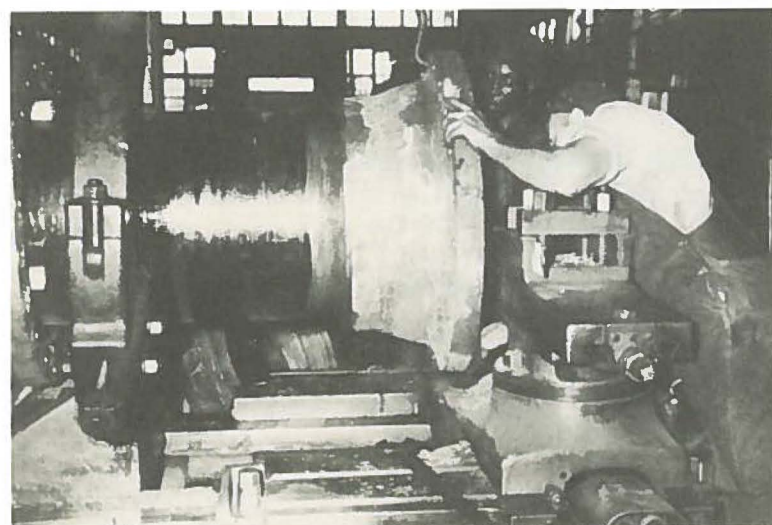
Pictures taken at the National Plant



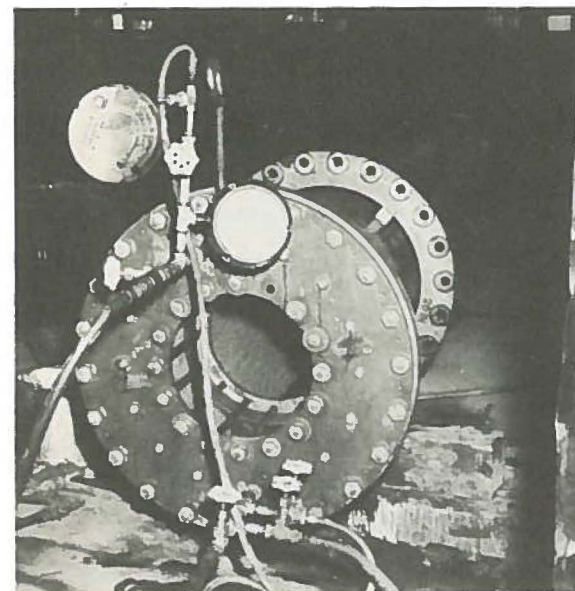
Casting one of the first RC pipes at National.



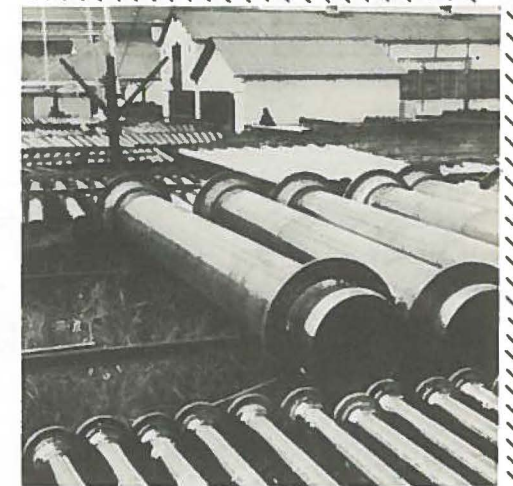
Above center: Machining the ball of
the River-Crossing pipe.



At left: Here we see the men screwing
the bell into position on
the end of the pipe.



The set-up for testing RC pipe.



Top right: Finished pipe in the
yard at National.



At right: River-Crossing pipe ready
for shipment to the job.

At right: A truck loaded with
River-Crossing pipe leaves the
National plant - each length
of pipe weighed approximately
5500 pounds.





Repeat Business from Tourist Courts -

Way back in August of 1946, the Hammer's Mo-Tel of Kearney, Nebraska installed 8 vented Clow Gasteam radiators in their tourist court units. Since then, Mr. Hammer has been doing a lot of remodeling and up-grading of his tourist court and it is significant that the Gasteam radiators remained through all this up-grading. The accompanying picture shows how Mr. Hammer's tourist court looks to-day.

An additional two units are planned for construction this Fall and also a new laundry. Mr. Hammer is going to heat the two additional rooms with Gasteam radiators and the laundry with one of our #65 gas-fired unit heaters.

Here is the best proof of customer acceptance of a product - after using it for 8 years, it is chosen over all others for additional heating requirements.

AWWA Conventions

Clow has been well represented at many of the AWWA conventions throughout the country. These meetings, being well attended by our salesmen and home office personnel, enables our company to maintain close contact with our customers and potential customers.

Among those who have been attending these meetings were:

Wisconsin Section AWWA - George O'Day,

Hank Skibbe and Joe Foreman.

Michigan Section AWWA - Hank Tiedeman and Ray Rinehart

Ohio Section AWWA - Reinert Schramm, Dick Ratcliffe, Keith Porter and Len Fahlander

New York Section AWWA - Harry Bower, Bill Weber, John Sheary and Tom Wolfe.

* * *

Reinert Schramm turned in a fine order for 43,000 feet of cast iron pipe including 39,000 feet of 12 inch. The order also called for 49 - 12 inch valves and 104 - 4 inch valves.....Dick Ratcliffe sold an order for 24,000 feet of pipe together with 4 - 20 inch valves, 3 - 10 inch valves, 3 - 8 inch valves and one 66 inch valve.....Keith Porter who has recently sold a River-Crossing pipe job in the state of West Virginia turned in an order for an additional 3200 feetLen Fahlander is preparing to settle in Columbus, Ohio with his family. After some months of working on the Iowa and Eddy catalogs he is ready to take over the Columbus office.....Grant Nelson, who now has an eastern territory, returned to the Chicago office to help out in our Foundry Department for two weeks.....Jerry Jurasek recently landed three fine school job orders. Nice going Jerry!.....Don Lundell has done a fine job of promoting our newly acquired sizes of I.P.S. pipe among the architects. Keep up the swell work Don.....Congratulations are in order. Mr. George O'Day became a grandfather for the second time.....

* * *

On the humorous side

A young minister liked the game of golf so well that he began taking more time from his pastoral duties than he should, until finally the Bishop had to send for him.

Bishop: "My son, golf is an excellent game and a fine road to health and clear thinking. But if one plays to much, he is apt to let it influence his other duties."

Minister: "But, sir, what makes you think I am overdoing this golf business?!"

Bishop: "Well, I noticed that when you approached the alter this morning you held your prayerbook with an interlocking grip."

- - -

College Life Today

College life has changed since the war just like everything else. Here's a not-so-true story that illustrates the point.

A pretty coed was tripping across the campus when she noticed the handsome athlete with an interesting look in his eye.

"Look here," he said, "you don't know me, but I've seen you around a lot."

"Yes, I've noticed you too," she replied with palpitating heart.

"Well, Are you doing anything special to-night?" faltered the youth.

"Why no," she replied excitedly. "What did you have in mind?"

"I thought you'd be free to sit with our baby while my wife and I went to a movie."

Newcomerstown NOTES

by Harold Schlarb

WIND AND RAIN DAMAGES PLANT BUILDING



Elmer Wise, Maintenance Foreman, surveys the damage after the storm.

The Newcomerstown Plant suffered damage from a wind and rain storm on September 19th, at approximately 9:20 a.m.

Half of the wood and paper roof was removed from one of the Unit Heater storage buildings. Half of the roof was blown into the yard and the other half fell on

the roof of an adjoining shed. When the west half of the roof was blown off, five 1" sprinkle lines were broken and added their flow of water to the heavy downpour of rain. Unit heater shipping crates stored on the second floor of the building were soaked and foundry supplies on the



Portion of the roof was blown into the yard.

first floor were damaged. It is estimated that it will cost approximately \$1,000.00 to repair the buildings and to cover the loss of supplies.



FRANKLIN MILLIGAN AWARDED 30 YEAR SERVICE PIN

Franklin "Pug" Milligan was awarded his 30 year service pin in October. Mr. Milligan first came to work for Clow in April, 1914, as a radiator molder. He entered the military service in April, 1918 and upon his return from the service he assumed the duties of bench molder. He worked this job until 1920 at which time he left the company. Franklin returned to Clow three days later and was put back on his old job of bench molding where he remained until August 1952. At this time, because of his health, he was advised to get out of the molding department. He was transferred to the Machine Shop where he worked for a year and then was transferred to the Gasteam Assembly Department where he is presently employed. We would like to take this opportunity to offer our congratulations to Franklin for the fine record he has established for himself with the Clow Company.

BIRTH NOTE

A daughter was born to Mr. & Mrs. Anthony Grewell September 26th at Coshocton Memorial Hospital. The baby was named Jane Ellen and weighed 7 pounds 1 ounce. This is the Grewell's first child. Anthony works in our Unit Heater and Pipe Cutter Departments.

* * *

NEWCOMERSTOWN PLANT 1ST IN NATIONAL SAFETY RATINGS

In the 1953 issue of "Accident Rates in Foundries" the figures show that Newcomerstown topped the list for foundries having 101 to 500 employees for the calendar year of 1953. Newcomerstown had a frequency and a severity of .0 as compared to the national average of 14.8 for frequency and .71 for severity.

For the three year period of 1951 through 1953, Newcomerstown was again in first place with a frequency rating of .05 as compared to the national average of 21.1 and severity rating of 1.16 against the national average of 1.07.

The employees of Newcomerstown are certainly to be congratulated on establishing this fine record. This is a record that each and everyone at Newcomerstown can be proud of. Keep up the good work.

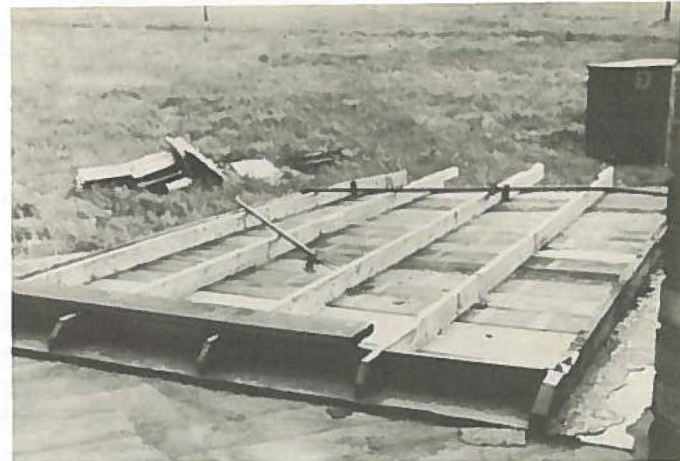
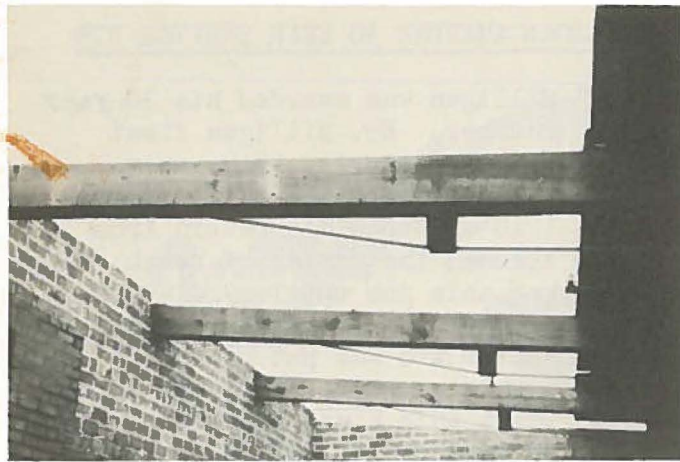
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BOWLING

Another bowling season is underway and the same enthusiasm and stiff competition is being displayed on Wednesday nights as in past years. The league opened September 22nd, and a split season will be rolled again this year. The four point system will be used for scoring and the teams handicaps will be figured on the basis of 66-2/3 of 200 scratch.

TEAMS FOR 1954-55 BOWLING SEASON

| Team #1 GOPHERS | Team #2 BADGERS |
|--------------------|-----------------------|
| W. Chaney - 108 | P. Wigfield - 134 |
| A. Grewell - 144 | R. Daugherty - 140 |
| B. Nay * - 159 | D. Hammersley - 143 * |
| A. Yanai - 161 | J. Ricketts - 161 |
| H. Schlarb - 187 | J. Williams - 180 |



Two other pictures of storm damage at Newcomerstown.

BOWLING CONTINUED

| | | |
|---------------------|------------------|--|
| Team #3 | Team #4 | |
| BUCKEYES | HOOSIERS | |
| F. Cunningham - 135 | L. Hart - 138 | |
| C. Gardner * - 142 | J. Hart - 140 | |
| E. Warner - 145 | W. Welsch* - 153 | |
| L. Gracik - 164 | G. Johnson - 163 | |
| J. Jurin - 172 | H. Meeks - 165 | |

* Indicates Captain

TEAM STANDINGS AND THE TOP TEN BOWLERS OF LEAGUE AFTER THREE WEEKS OF PLAY

| <u>Team</u> | <u>Won</u> | <u>Lost</u> |
|-------------|------------|-------------|
| GOPHERS | 8 | 4 |
| BUCKEYES | 7 | 5 |
| HOOSIERS | 7 | 5 |
| BADGERS | 2 | 10 |

| | |
|----------------------|-----------------------|
| 1. L. Gracik - 187 | 6. G. Johnson - 164 |
| 2. J. Jurin - 173 | 7. H. Schlarb - 163 |
| 3. J. Williams - 171 | 8. W. Welsch - 162 |
| 4. B. Nay - 168 | 9. H. Meeks - 160 |
| 5. A. Yanai - 166 | 10. J. Ricketts - 159 |

* * *

GOLDEN WEDDING ANNIVERSARY

Mr. & Mrs. William Nay, 118 Park Hill Drive, celebrated their 50th wedding anniversary Thursday, September 30th. Open house was held Sunday, October 3rd. Mr. Nay is a retired carpenter. Both Mr. and Mrs. Nay worked for Clow during World War II, Mr. Nay working in the Yard Department while Mrs. Nay worked as a coremaker. Mrs. Nay retired from the Core Department in 1949

and she is the only retired woman at the Newcomerstown Plant. Mr. & Mrs. Nay are the parents of three sons and one daughter. One daughter is deceased. There are nine grandchildren and three great-grand children. They are members of the First Baptist Church and Mrs. Nay is member of the Women of the Moose.

We hope they have many more years of happily married life.

* * *

SYMPATHY

Our deepest sympathy is extended to the following employees and to members of their families.

Dora Robinson, 60, died at the home of her daughter, Mrs. Willard Chaney, Monday, October 4th following a long illness. Two brothers Robert and Harry Robinson are employed in our Foundry and Willard Chaney, son-in-law, is our Yard foreman.

Gary Lynn Wigfield, 15, was fatally injured when a pick-up truck in which he was riding with three other Newcomerstown youths skidded on a country road and went over an embankment on September 30th. Gary was the nephew of Paul Wigfield, foreman of our Unit Heater and Pipe Cutter Departments.

NEWS B-R-I-E-F-S

Mrs. Walter Albright, Sr. fell at her home fracturing her right wrist..... Mrs. Robert Belle, daughter of Clarence

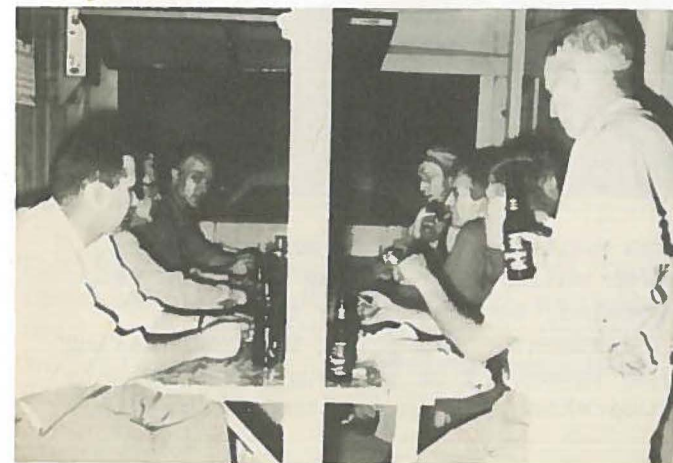
Cunningham pattern maker, has entered Ohio State University in the college of education as a freshman.....Martha Jean Watson, 10 year old daughter of Mr. & Mrs. Melvin Watson, was ill with scarlet fever.....A daughter was born to Mr. & Mrs. Richard Robinson of New Philadelphia, Ohio. Harry Robinson, Radiator Molder, is the grandfather..... Kenneth Shaw, son of Mr. & Mrs. Glenn Shaw, won the grand championship trophy in the Rabbit Show at the Tuscarawas

County Fair.....C.R. Yingling is chairman of the Chamber of Commerce Halloween and Christmas committees this year. "Chuck" has been active in the Newcomerstown Chamber of Commerce for many years and has done many fine jobs for them. We know this year's Halloween and Christmas activities will again be a big success.....Clarence Johnson F.T.-3, son of Mr. & Mrs. Marshall Johnson, sailed on September 14th for the Far East aboard the destroyer USS Osbourn. This is his 2nd tour of the Far East.

Every woman needs five husbands: an intellectual companion, a muscular toiler, a financial genius, a romantic playboy, and a practical plumber. Every man needs five wives: A movie sweetheart, an English valet, a hotel chef, an attentive audience, and a trained nurse.



Recently an outing was held by the bowling league at Willard Chaney and Francis "Duby" Cunningham's cottage. Left to right - Billy Welsch, Lloyd Hart, Cecil Gardner, Jack Jurin, Johnnie Ricketts and Jack Hart.



After several pounds of baked ham and hamburgers had been disposed of, some of the fellows gathered around the table to try their skills. Left side - Lloyd Hart, Paul "Dutch" Wigfield, and Jack Jurin. Right side - Johnnie Williams, A.P. Yanai, Billy Welsch and Francis "Curly" Wise.

IOWA items

by Fred Gegner



George Cook and Ronnie Showman show great interest as they look at the new Iowa catalog. Their enthusiasm is natural since both men are pictured in this new book.

Chest. In an effort to furnish wholesome entertainment for teen-agers, Oskaloosa has established a Youth Center. The Center depends upon the Community Chest pledges for operating expenses. The Girl Scouts are supported by the Community Chest. The United Defense Fund shares the pledges made to the Community Chest. The United Defense Fund will always be remembered by all who were in service as the U.S.O. Many homesick young men and women were cheered by the various facilities of the U.S.O.

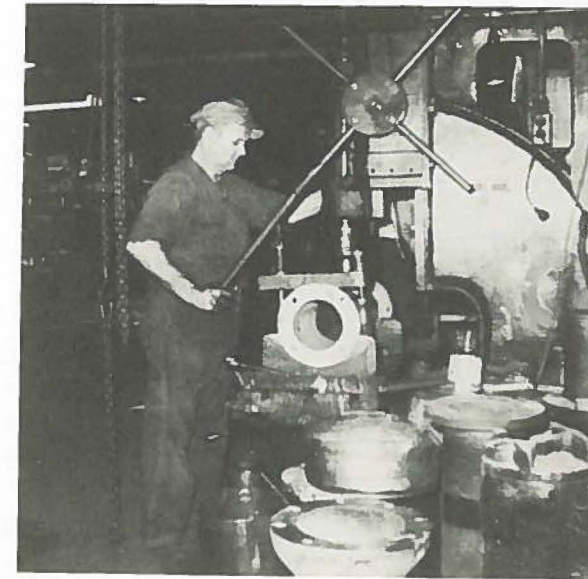
We at the Iowa Valve Company are very proud of the excellent way we have supported the Oskaloosa Community Chest. We recognize that when everybody gives, everybody also benefits.



The monthly inventory must be taken, even while the building is being re-modeled, to accommodate the Sales Department. Guy Brock is shown taking the inventory of various sizes of metal rods which are in the new rod rack.

COMMUNITY CHEST

During the fall season, we participate in one of the most worthy of all charitable programs. This is the Community Chest which has as its slogan, "Give the United Way". This slogan means that everyone benefits directly or indirectly from the Community Chest. The Oskaloosa Community Chest aids the Y.M.C.A., an organization which helps develop young men of sound body and character. It supports the Boy Scouts. The Boy Scout program is one of the best to help mold the character of boys. The Salvation Army, an organization that furnishes much help for the needy, derives much of its operating expenses from the Community Chest program. The Y.W.C.A. is maintained in a great part by the contributions to the Community



Clarence Holiday was intent on doing his job as his picture was taken. Clarence installs all the hose and steamer nozzles in the fire hydrants.

NEW IOWA CATALOG

The new Iowa Catalog is one of the finest we have seen. It measures approximately nine by eleven inches. The cover has a great amount of eye-appeal. It has a black background on which is a yellow outline of the state of Iowa with lettering and decorations in yellow and red.

At the front of its 107 pages, the catalog has a short history of the Iowa Valve Company. The remainder of its contents includes sections of fire hydrants, cast iron gate valves, accessories and specialties.

The many pictures in the catalog portray the various phases of the manufacture of hydrants and valves and also many applications for all the products contained therein.

The section titled, "Useful Information", includes specifications for all materials used in the products and much technical information useful to persons associated with any phase of water control.

* * *



Jack Johns, draftsman, checks a valve part to see that it complies with the blueprint.

JOB CHANGES

"Jim" Lynch is now operating a radial drill on the night shift. Jim previously worked in the Paint Shop.

"Nick" Sneller is now a materials hauler. "Nick" should be of great help with the flow of castings in the Machine Shop.

* * *

NEW EMPLOYEES

Dave Robbins is the new employee in the Paint Shop.

* * *

SICK LIST

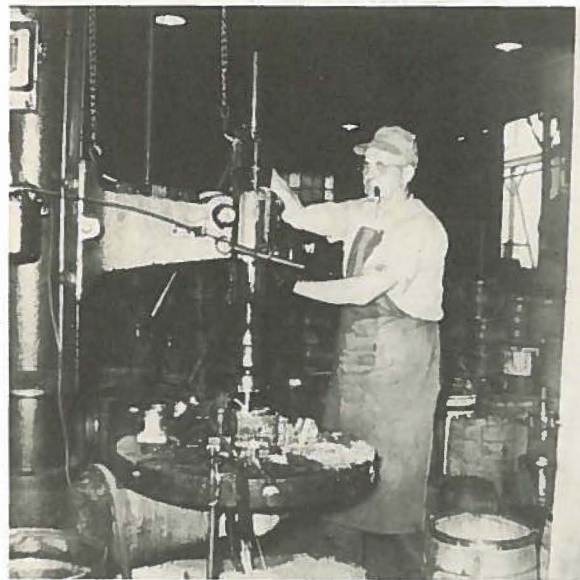
George Katko has had recent surgery. Al Sanders has a broken foot.

* * *

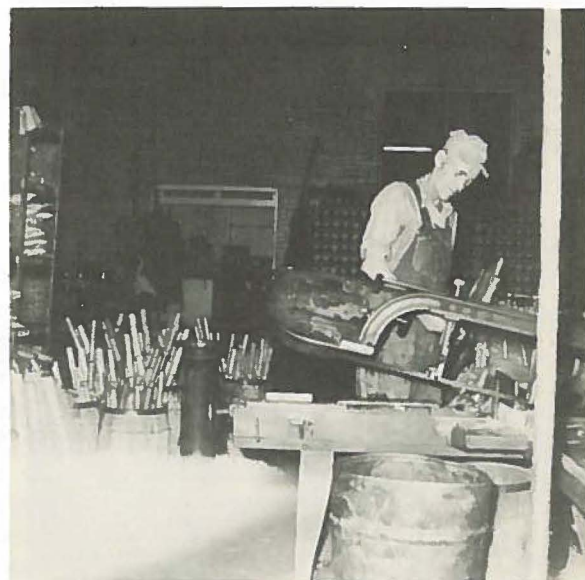
BIRTHS

Born to Mr. & Mrs. Tom Voss, a daughter, Jill, on October 9, 1954.

* * *



George Barnes smokes a big cigar while he operates a drill press.



Wayne Lindley saws rough cast valve stems to the correct length for machining.

WINGED VISITOR

A recent visitor at the Iowa Plant was a pigeon that strolled into the Maintenance Department. Charlie Long and Dave Van Haften easily captured the bird. Close examination disclosed that the bird had tags on its legs which indicated that the

pigeon has an owner in Chicago. The visiting bird has been sent to a local pigeon fancier who is attempting to locate its owner. We understand that some pigeons are raced for the sport which is similar to horse racing. If anyone bet on this bird, he lost his shirt.

* * *

Taxes are just like golf - you drive your heart out for the green, and then end up in the hole.



At left: Charles Moore selects a pig of brass from the new brass pig storage cabinet, while Alva Newton, assistant foundry foreman, looks on. Alva is in charge of the Brass Foundry operations.

Below: Leland Greenhalgh, Jim Lynch, Nick Sneller and Wilbur Moore load a box car with Iowa Hydrants.



CHICAGO'S CHAPTER

by H. E. Norain

FLORENCE WEBSTER RETIRES

Miss Webster, who retired from our company on October 15, started her career in the cast iron pipe business in 1917 when she began working for the American Cast Iron Pipe Company. It was in 1930 that she had her first association with James B. Clow & Sons when she went to work for Mr. Ivy, who was in charge of Clow's National Works down in Birmingham, Alabama.

After having spent 17 years down in the southland Miss Webster returned to her native Chicago in 1947 where she worked in the Iowa and Eddy Departments of the Chicago office. When Miss Bertha Chapman retired, Miss Webster took over as secretary to the late Mr. W.E. Clow, Jr. and after Mr. Clow's passing, Florence became an all around helper to the executives and other personnel in our Chicago office.

On the evening of October 15, Miss Webster was honored by many of her friends at the home of Frances Kelly. We too honor her and extend our appreciation for her services and wish her many pleasant years of retirement.

* * *

Did You Know?

The only three areas of North America and Europe not accessible by railways and highways are the wilderness sections of northern Canada, Alaska and remote regions of Scandinavia, according to the authors of the Twentieth Century Fund report.



Two of our Clow employees with whom Miss Webster worked in our Chicago office were Doris Blaese on left and Frances Kelly right. The picture was taken at the home of Miss Kelly where a get-together was held in Miss Webster's honor.

REACH OUT 
to those who need you!
Community Fund

Many of our men in the Chicago office have given some of their time to the Community Fund Campaign by helping to get contributions from places of business in and around our own plant area.

With Bill Douglas as captain this team of men, some 110 accounts are being handled. Those who are working with Bill on this



Pictured here are the ladies who were in attendance at the party held for Miss Webster at the home of Frances Kelly. Front row, left to right: Violet Verner, Lillian Price, Frances Kelly, Doris Blaese, Daisy Ryan, Florence Webster, Eva Walters, Josephine Meckel. Center, left to right: Edith Hukkala, Clara Dulski, Ruby Nikodem. Back row, left to right: Marion Newth, Millie McCuen and Betty Rezabek.

project are: John Kinnally, Ed Thorsen, Bob McAdam, Cameron Brown, Harry Bower, Martin Killeen, Bob Mangan, Pete Clow, Martin Bobber, Roger Brown and Mart Clingan.

* * *
PATIENTS

Following is a list of people from Clow, some of whom have recently been hospitalized for surgery. We wish each of them a speedy recovery.

Eva Haich of our Cost and Advertising Dept. Ernie Schultz of Automatic.

Rose Luciani of Stock Records. Rose met with an automobile accident while on her honeymoon in Florida.

Gene Hodowanic is back with us after having recovered from a recent operation. Millie Mc Cuen has been nursing a broken toe.

We hope to see Frank Schoeman back with us before this issue comes out. Frank has been suffering from a virus infection.

WINS PRIZE

Ed Thorsen, of Automatic, was the winner of a landscaping prize for having had one of the finest landscaped homes in the community of Rolling Meadows in Arlington Heights, Illinois. Nice going Ed!

* * *
A TRIP TO EUROPE

John Jandritis, who came to us from Weil McLain, took a trip to Europe and visited the countries of France, Rome, Italy, Austria, London, England and Ireland. The trip took 7 weeks to make.

* * *
Visitors

Among our visitors to the office recently have been Joe Chap and Henry Gunther, both

retired and Herb Carlson from Coshocton and Warren Whitney from Birmingham.

* * *

Heavy Rains Hit Chicago

The rains that drenched the city on October 9-10 caused much damage to the home of Emily Krone who lives on the south side of Chicago.

Daisy Ryan had to do some wading as her sub-town of Midlothian became hard pressed as a result of the downpour.

* * *

SPORTSMANSHIP TROPHY

The Clow softball team was awarded the Sears Y. M. C. A. Sportsmanship Trophy in the Douglas Park League. This is a fine tribute to the management and the players, who represented James B. Clow and Sons in this softball league. A picture of this trophy will appear in the next issue of the News.

* * *

et cetera

Pat Kinsch of our Foundry Department has recently become engaged.....Jay Hoar is now driving a new Ford, otherwise known as the "Easter egg".....Mary Isadore is lending a hand in the "back room" now that Eva



Bill Douglas is once again the winner of the William E. Clow trophy as well as the James Culbertson Clow trophy.

Haich is recuperating.....Grant Nelson returned to the office to help out in the Foundry Department for a couple of weeks.....



Joe Foreman caught this picture of his daughter Sheila and son Denny as they just landed in their rocket ship. A son, Edward recently joined the Foreman family.



To maintain this stock we keep a perpetual record on Kardex cards. This record tells us at all times how much stock is on hand, how much has been used during a given period of time, our source of supply and cost. Once each year a physical inventory is taken after which a complete study of stocks on hand is made and, if any items need replenishing, orders are placed. Purchases may also be made during the year for any new items that are required or for any on which our stock has run low. All of our stock is kept in the stationery stock room (picture at left shows part of it) neatly tucked away on shelves and in cabinets readily available for anyone who has need of it. In addition a stock room upstairs on the third floor takes care of our overflow of supplies.

A large number of our office forms are printed in our own workshop on either Mimeograph or Ditto machines. Stencils and purples are put aside in case any additional forms need be run off.

Ed Detmer has charge of ordering stock and also helps to create any new forms that may be needed. Eva Haich runs the Mimeograph and Ditto machines and also has charge of the stock room.

Above are Ed Detmer and Eva Haich who are checking our supply of stationery.

STATIONERY

Stationery is an item, perhaps, seldom thought about by the user, yet so necessary in carrying out the operations of any successful company, especially one the size of ours.

There are more than 600 items carried in our stock room exclusive of printed literature which amounts to perhaps another 150 items. This stock includes everything from pins to complicated printed forms which must be maintained at all times just like our stocks of merchandise which we sell and even more so, because at no time is it permissible to run out of a printed form such as work orders, invoices, time cards, vouchers and so forth. Just imagine what would happen on pay day if we were out of pay checks or if we did not have an order form available to write up a customers order.

* * *

BOWLING

Our top ten men bowlers to date are:

- Ed Smetana.....175
- Frank Hovinga.....172
- Wally Furst.....164
- Bob Haak.....157
- Hank Stob.....154
- Dick Di Domenico.....154
- Buster Bongiorno.....153
- Arnold Fischer.....152
- Art Gramith.....152

Our five top ladies are:

- Dot Killeen.....145
- June Dewey.....143
- Marge Caccavari.....134
- Bea Tarragano.....133
- Dolores Jahnke.....117

Coshocton Comments

by Howard Sherrets



Gifts are presented to Bill Patterson of Maintenance for his new baby by members of the gang. Left rear, John Shaw, Leroy Simpkins, Harry Lyons, Harold Potter, Ernie Tidrick, Don Myers and Ralph Parks. Front - John Dollison, Bill Lousha, Bill Hardesty and the new father.

GOLF SEASON CLOSES

A full complement was in attendance during the evening of September 25, at the Coshocton Town and Country Club, for the annual Coshocton and Newcomerstown golf banquet.

During that day final dog fights were engaged and the actual play season was concluded. Nineteen Coshocton and Newcomerstown golfers participated.

Herb Carlson, president of the 1954 season, ably handled the after dinner remarks at the banquet and with his officers, John

Saunders and Ronnie Miller, announced the newly elected officials and the season's winners and awards.

For 1955 Archie Brown will pilot the golf activities and will be assisted by Dave Thaxton as Vice president, and Walter Loew as secretary.

The name of Archie Brown is again to be mentioned in a spot of prominence. The foreman of Melting Department is the 1954 winner of the coveted W.E. Clow Trophy.

An action packed contest resulted in a play-off for the season's top honor between the winner and Ronnie Miller. We are happy to report that this match drew quite a gallery.

Cash winners on the final day of play were Charles Mizer, Tom Ripley, E.L. (Boots) Bolen, Virgil Pierce, Dan Moody, Joe Williams, Hunter Phillips, Roger Gamble, Bill Bevington, John Dollison, Paul Scheetz, Harold Clark, Francis Clark, and Ronnie Miller.

Another annual golf event announced team winners at the banquet and taking honors at Granville were Virgil Pierce, John Saunders, Walter Loew, and Herb Carlson. Members of the opposition were Ernie Silverthorn, Tom Cores, Robert Clark and Tom Ripley.

This event is sponsored each year at the close of the season by Mr. Ripley and team berths are earned by golfers during the season.

Following the announcements, games were enjoyed for the remainder of the evening



1.



2.



3.

1. The 1954 Golf Officers, John Saunders, Ronnie Miller and Herb Carlson.
2. Ronnie Miller presents champ Archie Brown with golf trophies.
3. Left rear, Ernie Silverthorn, R.L. Miller and John Saunders; front, E.L. (Boots) Bolen, Virgil Pierce, Roger Gamble and Tom Cores, all received assorted prizes at the golf banquet as a result of their particular brand of golf during the season.

and another entirely successful golf season was brought to a close at the Ohio plants.

* * *

IT'S THE LIMIT

The best hunting story we have been able to garner this year concerns Forrest Senter of Industrial Department.

It seems that Forrest had been doing fairly well at bagging the little fuzzy tailed rodents and on this particular evening in September, Mrs. Senter had asked him to perform some chores about the house, but with the confidence of the great hunter

that he is, Forrest assured her that he would be home in good time.

Traveling to the spot that he had held in reserve for just such an occasion, the Industrial Department employee returned home quite promptly with the limit of four squirrels.

Now Forrest tells the story (and we believe it regardless of question by members of his department) that upon arrival in the woods he staked out at his choice location and waiting only a few minutes he saw two going up and two coming down and at the precise moment of intersection, a well placed shot-gun slug registered the count.



Pipe Foundry day shift, back left - Bill Dozier, Roy Fisher, Virgil Fisher, Jack Thompson, Ira Pretzeus, Jim Strohacker and Earl Patterson. Middle - Will Bordenkircher, Ralph Albertson, Halden West, Gene Shearn, Bob Unger, Harold Wilson, Vernon Peck, Vic Kobel and Clarence Ochsenbein. Front - Cloverlee Dansby, foreman Wilbur Pierce, Berle Barnes, Parker Thomas and Tom Cores.

but new here. The project began during 1948 under the direction of the late E.D. Patterson and because of his passing and other priority jobs, the work was postponed.

A reinstatement on core blowing was effected two years ago when dielectric baking proved to be an ideal partner for the blowing process.

The new arrangement is a blowing drier type



Pipe Foundry socket makers, rear left John Smith, Russell Phillabaum, and Bob Hill. Front, Jack Dawson, Dennis Mills, Sr., and Leroy Brackin.

* * *

CASH

Collecting the only award during September Oakley Courtright of Maintenance picked up a check for \$5.00 suggesting a steel channel liner for the slag trough at the cupolas.

May we suggest that you participate in the Clow Suggestion System and take home some of this available cash. Now is a wonderful time to have a little extra money.

* * *

A SAD DAY

Among those from the Coshocton plant who attended an event of international interest in Cleveland, concluding the 1954 baseball season, were R.L. Miller, Wilbur Pierce, G.C. Adams, Bob Norris, Hunter Phillips, and E.L. Bolen.

* * *

UP-TO-DATE

In keeping with our Company's policy of providing the Coshocton plant with up-to-date equipment announcement is made of the completed application of a core blower.

This type of machine is not new in itself,

core blower and features consistent ramming high strength cores, and high speed production. It is being used exclusively to date on de Lavaud socket cores, both mechanical and bell and spigot.

Also, on the credit side we report that the development work on the blower, sand mixes and coating formulation has been under the direction of Ed Haller and that the complicated and expensive core boxes are currently being designed by R.L. Miller of the Engineering Department.

The present blower does 8" and small cores however, a new and larger unit has been purchased and will be installed to handle 8" and larger cores. It is expected that this machine will be in use in the near future.

Again thanks to the Company for this new modern equipment.

* * *

HOW 'BOUT A GAME

During the past two years we have referred several times to plant lunch period activities and since our Ohio plants picnic this past summer, we have noted a contest develop.



Walter Loew and David Klingler, the long and short of Engineering until we can bring you a detailed story on this department.



John Smith tends the new core blower.

(HOW 'BOUT A GAME CONTINUED)

In the narrow, earthen space between the lower Molding Floor outside and the Industrial garage, a horseshoe court of regulation distance has come into being.

It seems that Raymond Ridenbaugh, Pattern Shop, and Leo Norris, Core Floor, winners of the top prize on the horseshoe courts at the picnic are going to remain in top form because they are practicing almost every day.

Competitors include Leroy Holdsworth, Earl Brenly, George Miller, Forrest Senter, Earl Dingus and Gene Haskins. Naturally, there are spectators who are quick to render advice on how the game should be played.

These men all adhere strictly to the 12:00 o'clock whistle count, engage regulation horseshoes, safety pegs, and are so engrossed in the game that they have been known to play in the rain. They hope to locate an indoor spot for participation during the winter months.

These contests are all in good sport and such noon relaxations are good.

* * *

Spinach: Living from sand to mouth.



Our retired men on their visit to the plant on October 14, 1954.



Renewing acquaintances and enjoying an old fashioned visit - retired personnel with Superintendent Eugene Bordenkircher.

PROUD PARENTS

Michael Ray, September 18, to Mr. and Mrs. Max Cox, Pipe Foundry.

Debora Sue, September 19, to Mr. and Mrs. Walter Loew, Engineering Department.

Diane Louise, September 18, to Mr. and Mrs. John Regula, Cement Line.

* * *

VETERANS RETURN

William B. Clow and Duane Lillibridge from the U.S.A.F., both Staff Sergeants, have completed four year enlistments including overseas tours of duty.

William will return to engage in plant development work until February at which time he will re-enter college.

Duane, a former storeroom employee, will be placed in the payroll section of Standards Department.

We are proud of these men and compliment them for their service to our country and again extend welcome back.

JUST LIKE HOME

Who is the individual in your home who is always reminding you -- turn out the lights when you are not using them, make sure the water spigot is shut off, and always see that the screen door is closed?

Our plant now has to pay for discharge water in connection with the new city sewerage arrangement, so please help control expense by not wasting water.

RETIRED VISIT

On October 14 we were favored with a visit by twenty-seven retired employees in response to an invitation to all retired personnel for a luncheon and plant visitation.

A delicious turkey dinner with all the trimmings was served at noon on the second floor of the restaurant and acceptance was shown by additional helpings for all.

Plant Manager T.A. Ripley graciously welcomed the former employees and stated that since they had long ago learned their Safety rules well, they were perfectly free to visit anywhere unaccompanied in



Leo Norris, Core Floor, making a safe core box turn.



Noontime horseshoe contest with Leo Norris and George Miller in the background and LeRoy Holdsworth and Ray Ridenbaugh in the foreground. Spectators from left: Bob Popham, Dewey Norris, Jim Smalley, Earl Brenly, Bob Meredith and Earl Dingus.

the plant and stay as long as they liked.

With the dinner concluded and group photographs made, our people traveled about the plant and grounds renewing acquaintances, noting and viewing improvements and generally just having a good time.

We were glad of the appreciation shown and expressed by the visitors for the invitation and opportunity (distinction, if you please) of this occasion.

In keeping with Company policy such an event is planned for each year, and it is satisfying to be reassured that we are in the employ of a concern that does remember

its employees.

May we express thanks to all who made October 14th a grand day for the following:

Harry Bryan, John Brady, Homer Daniels, Charlie Lipps, D.I. Miller, Louis Miller, Willis Tschudy, George Retzler, George Cooper, Dick Burrell, Stacy Balo, Ray Balo, John Jennings.

Austin Lynch, Harvey Lorenz, Domenic Cosmar, Ward Dickey, John Varnes, Joe Aronhalt, E.U. Sexton, John Glazier, John Spencer, John Fouch, Sr., Bruce Buker, Charlie Cross, C.A. Wright and Jesse Stiner.

* * *

A guy who goes for the cup that cheers somewhat too much was finally cornered by his wife in a bar where he was dreamily contemplating a slug of rye. Being in a genial mood, he offered her a sip, but when she took it she gagged and sputtered, finally coming out with: "How can you ever drink that horrible stuff?" "See?" said the husband, "and all the while you thought I was having a good time!"

of National Interest

by Charles Hooper

L.H. McCleskey

L.H. McCleskey, better known to most of us as "Mac", died Sunday, September 19, 1954. "Mac" had been off from work for approximately 6 weeks. Funeral services were held Tuesday, September 21 at Brown Service, Norwood Chapel. "Mac" was employed in June, 1930 and had worked continuously in the Pattern Shop as a pattern maker. He is survived by his wife, 2 sons and 3 daughters. Aubrey Foote, Howard Bryant, John Erwin, Basil Eades, O.H. Moncrief, and Ernest Sandlin were pallbearers.

We shall certainly miss "Mac" and extend to members of his family our sincere sympathy.

SAFETY NEWS

The September issue of the Clow News was pretty gloomy in so far as safety experience at the National Plant was concerned. No group hated to see a recording of our unfortunate lost time accidents

more than the National employees. This month has a brighter aspect. So far, we have operated without a lost time accident for 64 days since our last unfortunate experience. In addition to this, Leonard Bryant, the National Safety Engineer, was informed by the National Safety Council that the National Works had placed among the top three in our division in the 1953-1954 National Safety Council between the units of the Metals Section. The trophy will be presented at the National Safety Congress at Chicago the latter part of October.

* * *

VISITORS

Visitors from Chicago in October included Gerry Kinnally, Manager of the Jobbing Division of James B. Clow & Sons. We were pleased to have Gerry and glad that he finally paid us a visit—his first. His attractive wife, Mary, did not get to the plant or office, but it was a pleasure to

Introducing two of our office personnel



Mrs. May Smith, secretary to Mr. Warren Whitney.



Miss Elizabeth Kitchens, receptionist.



Tutt Thomason, National's new golf champ, smokes a victory cigar.

have her in Birmingham.

Other visitors were Vice President Jack Byers and Pete Clow. Their visit was appreciated as always, at this time, appreciated even more than usual. Decisions were made which will permit us to go on with our improvement and building of the Specials Foundry. Other forward steps for National were discussed and important decisions were made. The improvements will include the black topping of our principal roads throughout the plant, a real forward step in efficiency and im-

SUGGESTION AWARD WINNERS

Pictured here are: Jack Lane who received a check for \$50.00, R.G. Richardson who received a check for \$50.00 and Buck Dempsey who received an award of \$25.00. Incidentally, this was Buck's 9th award.



provement in appearance. We are glad to report further progress in the construction of the new Cement Lining Department as well as in other improvement projects at National.

GOLF

Tutt Thomason became the winner of the W.E. Clow Trophy Tournament when he defeated Nelson Smith for the honors. Nice going Tutt.

* * *

BOWLING

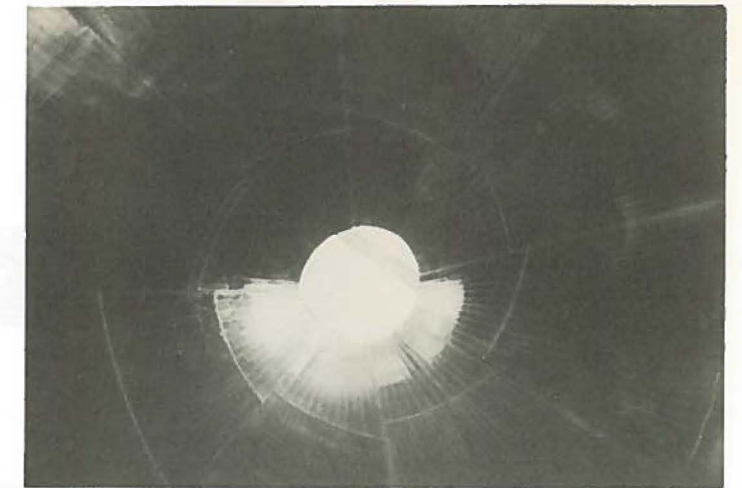
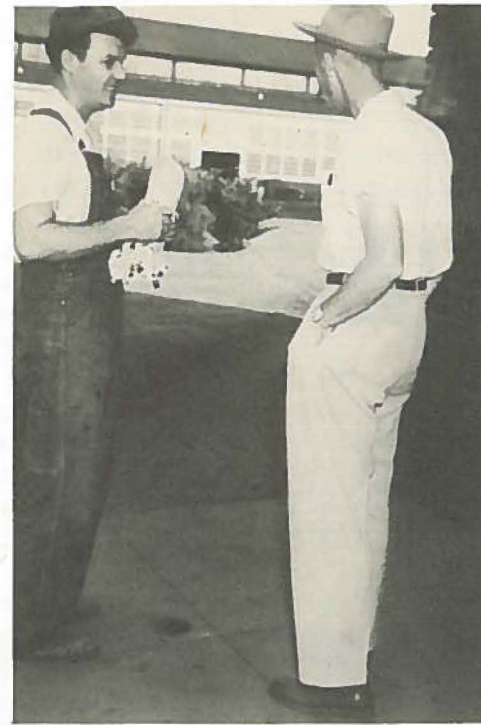
Interest continues in our bowling. The averages to date are as follows:

| | |
|---------------------|---------------------|
| Bill Hayes.....138 | Z. Tumlin.....142 |
| H. Bryant.....171 | B. Pyle.....156 |
| F. Rooker.....138 | C. Coleman..... 94 |
| D. Forte.....156 | J. Dunnavant....134 |
| L. Bryant.....134 | V. Bates.....143 |
| P. Jackson.....109 | L. Smith.....142 |
| J. Lane.....137 | L. Bryant.....160 |
| G. Estes.....147 | C. Edwards..... 77 |
| K. Springfield..143 | S. Kelley.....120 |
| G. Collins....150 | |

* * *

NEWS BITS

A very cordial welcome to National is extended to Houston Smith, Carpenter Department, and Frank Jones, co-op, Engineering



What is it? See if you can identify this picture.

At left: John Dunnavant talks to Leonard Bryant about the safety equipment that is needed on this job.

Department.....Clyde and Louise Moxley Hooper are spending their honeymoon in Washington and New York City. Best of luck to the newlyweds.....The list of Ford owners increased. Latest additions are Bill Hayes, Lloyd Hackney, Lester Scott, Hugh Mason, Conrad Bonham, and John Oakes.....May Smith and Margaret Carter are enjoying vacations in New York City..... The mystery man contest has certainly been successful in reminding people to work safely. Don't forget and "Watch for the Mystery Man"!

NEAL PEOPLES

Everyone at National and many of our visitors know Neal Peoples, one of our valued employees, who retired several years ago to reside on a small farm near Talladega Springs, Alabama.

Early in September, Neal's home burned to the ground and his loss came to the attention of the National employees and the Company who came to his aid. Housed temporarily in a small building on the farm Neal began to make plans for a new home.

The National employees contributed cash, clothing, and household furnishings. The Company, wishing to help out in this emergency project, sent building materials which will enable him to rebuild his home. The Eagle Motor Lines of Birmingham transported these items to Neal as their contribution. His new home has been started and we hope that he and his family will soon be comfortably housed. We are showing the "Before" picture (bottom right) and hope to print the "After" picture next month.



Unloading materials for Neal Peoples's new home.



eddy

EDITION

by Walt Sorensen



Ralph Cuomo, John Mc Call, Armand Flouffe and George Boyer all set to roll strikes.

At right: Roland Landry displays the perfect form for making the 2 - 5 - 10 spare.

BOWLING at EDDY



Below right-Duke Duclos keeps score as Bill Guiltman takes a quick check to make sure that strikes are marked for the right team. Bill was afraid that the cigar smoke might bother "Dukes" eyes.

Below left - Bowlers Cuomo, Mc Call, Brennen, La Plante and La Boissiere watch their teammates in action.



BOWLING

Six teams make up the Eddy bowling league for the 1954-55 season. This is an addition of two teams over the previous years and gives a few more men a chance to bowl.

The "Gates" captained by Ralph Cuomo lead the league with six wins. Ralph is sporting a neat 183 average and holds a high game of 209 and a high series of 583.

There are two teams tied for second place with three wins and three losses. Bill Guiltman's "Bodies" and Abe Caruso's "Caps" share second place. Bill Guiltman is also in the lime-light as he holds the second best average in the league with a 169. He also has second high series of 516. Bill's team hasn't met Cuomo's "Gates" yet this season and are looking forward to winning three straight from Ralph's team. The "Covers" captained by Spence Thompson, the "Hydrants" led by Joe Francesconi and the "Rings" led by "Duke" Duclos make up the second division. All teams have two wins and four losses. We feel that the second division teams will improve as the season progresses and will be able to challenge for first place in the league.

Ralph Cuomo has had two series over 500, one being a 515 along with his record 583. Bill La Boissiere, a teammate of Ralph's boasts a 508 and 501. Four other bowlers who have had 500 or better are: John Molesky 506, Charlie Bryk 508, "Duke" Duclos 501, and Bill Guiltman 516.

* * *

NEW EMPLOYEES

We welcome seven new employees to Eddy:

Bob GarrettIron Machine Shop
John DuvalHydrant Department
Everett Williamson.....Iron Machine Shop
George Mac Cormack.....Brass Machine Shop
Vince Le Clair.....Iron Machine Shop
Edward Flanigan.....Foundry
Jack Bohain.....part time laboratory technician. It's nice to have you men with us.

* * *

PROMOTIONS



We are happy to report that "Red" Goyer (above) a former molder in the Brass Foundry was promoted to foreman of that department. "Red" started working as a molder in September of 1946. He interrupted his molding to serve in the U. S. Navy between 1950 and 52 after which he returned to Eddy. Congratulations on your new appointment as foreman.



Congratulations to Charlie Bryk the man who was foreman of the Brass Foundry. He has now been put in charge of the Production Department. Charlie was first employed as laborer in the Iron Foundry in December of 1941 and after a short period entered the Army in 1942. He returned to us in 1945 and in 1948 he went into cast analysis work. It was in 1952 that he entered the Brass Foundry



Top left - Charlie Dillon who is foreman in charge of machining hydrant parts sits at his desk looking over hydrant orders.

Top right- We are glad to see Walt Deyo back at his desk. Walt had been ill for several weeks and is now back on the job as foreman in charge of assembling.

At right - Carol Dushane admires Alice Borden's engagement ring that was given to her by Jack Grober of the Brass - Machine shop. The wedding will take place in February. Alice can thank all the married men in the Machine Shop for telling Jack what a wonderful institution marriage is.



Births

We would like to congratulate Mr. and Mrs. Don Burnett on the birth of their first child, a girl, Donna, who was born at the Leonard Hospital in Troy. She checked in at 8 lbs. and 9 ozs. Donna is the first grandchild.

Abe Caruso of the Brass Machine Shop also passed out cigars Sept. 25th in honor of his first child Marie Louise. Marie was born at the Leonard Hospital and weighing 5 lb. 6 oz.

Marcy Der Gurahina, the electrician at Eddy increased the voltage to two twenty at his home when his wife gave birth to their fourthchild during September. Marcy reports that Larry weighed in at the Leonard hospital at a big 7 Watts and 11 oz. and should generate quite a bit of electricity playing with his sister Jean and brothers Mike and Ed.

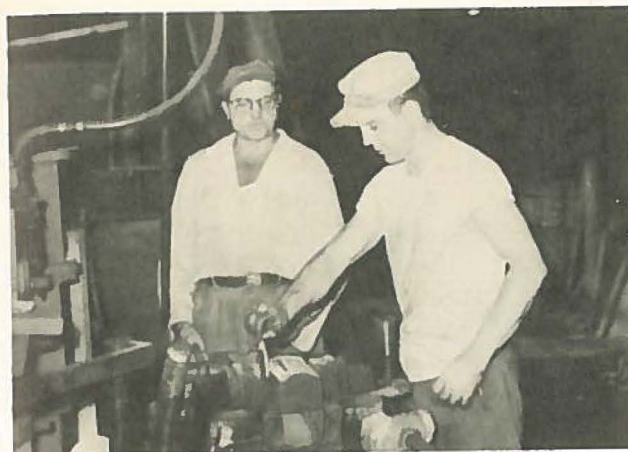
When it comes to laboring we have to give credit to John Mc Call laborer of the Brass Foundry. John doesn't mind walking the floor nights with his new son John, Jr. who walked away with honors at the Cohoes hospital by weighting 8 lbs. 13 oz. John's big sister Linda better be careful or she will be the baby again the way her big brother is growing.

We are happy to report that all four mothers are doing fine.

Sick Call

We are sorry to report that Carl Wilcox of the Iron Machine Shop and Walt Bakatis of the Iron Foundry are still ailing. Carl was recently released from the Leonard hospital in Troy and is recuperating at his son's home in Pleasantdale.

Walt Bakatis is recovering from a stomach ailment and he may be back to work by the time this issue comes out.



Steve Smi watches Chuck Roberts do a little precision work. Chuck claims the secret of his success as a molder and core worker is being physically fit and having nerves of steel.



Fred Esterby of the Iron Foundry displays a fine catch of cat fish that he and Charlie Hill caught while on a recent fishing trip.



Tony Balnaitis is surrounded by his favorite girls during vacation at Paradox Lake. Tony sits at the fire place with his wife and daughters.



Ed Milo of the Brass Machine Shop finally presented us with a picture of his twin daughters. Phylis, above left and Pamela, above right attend St. Patricks school and are in the first grade.

Ed's oldest daughter Janice, (at right) attends Catholic Central High in Troy where she is a junior. Janice, who graduates next year is undecided as to whether she will be a nurse or a school teacher.

