

JAMES B. CLOW & SONS, INC.

201-299 N. TALMAN AVE.

P. O. BOX 6600 A

CHICAGO 80, ILLINOIS

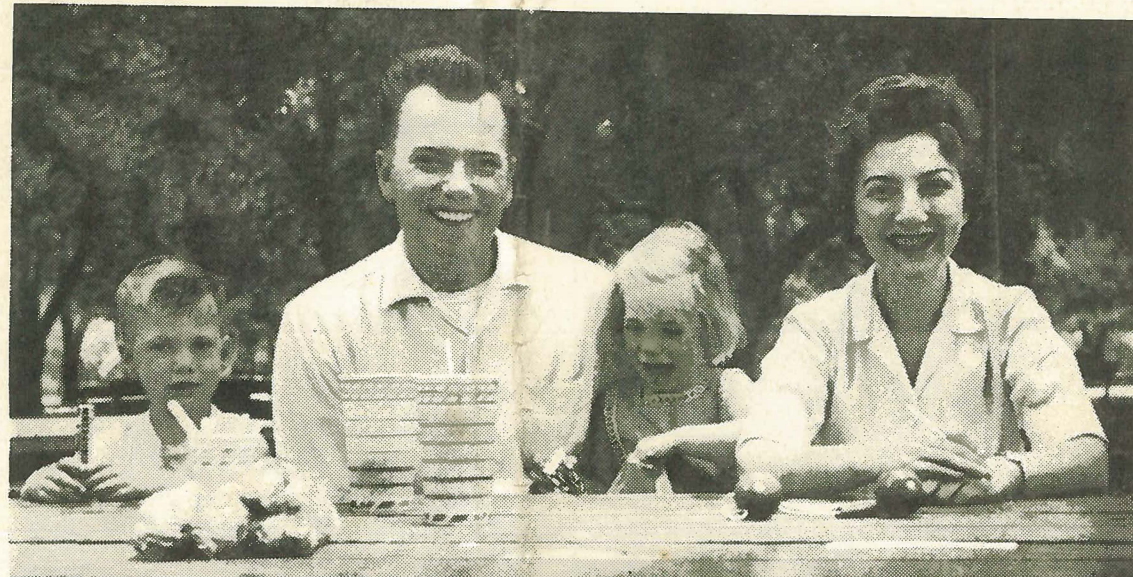
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CLOW NEWS

April 1960



GUARD YOUR FAMILY

**FIGHT
CANCER**

WITH A CHECKUP AND A CHECK

AMERICAN CANCER SOCIETY



CLOW NEWS

FOR AND BY THE EMPLOYEES OF
JAMES B. CLOW & SONS, INC.

Editor - H. E. Norain

CHICAGO
Coshocton
Waterford
Oskaloosa
Birmingham
Bensenville



THE COVER

Prince of Wales Hotel, Waterton Lakes
National Park, Alberta, Canada.

Photo - Canadian Government Travel Bureau.

The President's Page



The Chicago Daily Tribune of Thursday, March 10, carried a thought-provoking cartoon by the well known artist Mr. Carey Orr. It depicted Uncle Sam in the role of a school boy dunce, sitting on a stool with a dunce's cap on his head. Surrounding him were a bulging basket of fruit and vegetables, bags of money, skyscraper buildings (hotels, offices, and churches), factory and farm buildings. The dunce cap is labeled "America's School System compared with Russia's -- according to some eminent critics," and Uncle Sam, the poor dunce boy, is saying, "Gosh, I wish I wuz as smart as the Roosians!"

We Americans dote on self-criticism. Some of this medicine (self-criticism) is good for us, but not to the point of drugging ourselves into believing that we are failures as a people and as a nation. As President Eisenhower said not long ago, "Once in awhile we ought to remember that our country is not asleep and that it is not incapable of doing things." There is grave danger for all of us in the "political speechmaker" and/or writer who constantly exhibits great pessimism about the American system. This is not to advocate an abandonment of our self-criticism and a relaxation into pious self-satisfaction. That can be a fatal mistake, too. Moderation here is a necessity.

On missiles - certainly we are behind Russia in some respects. We did not enslave the German scientists after the war as did Russia, yet we have accomplished much more in far less time than they have. To sink into defeatism because of our missile program is ridiculous. Remember, we have orbited space vehicles; we have atomic submarines and other ships; and we have perfected long range missiles for underwater firing, and many other types of missiles that are in the operational stage.

These political speechmakers and writers would have us believe that our American economy has gone to pot. They speak of our "inadequate growth rate," our "substandard houses," our "shortages of hospitals and schools." We'll all agree that we could use more schools, hospitals, and houses and that we should continue to try to get them and to increase the material welfare of the entire country. The danger lies in our believing all these assertions to the extent that we feel our whole economic system is a failure.

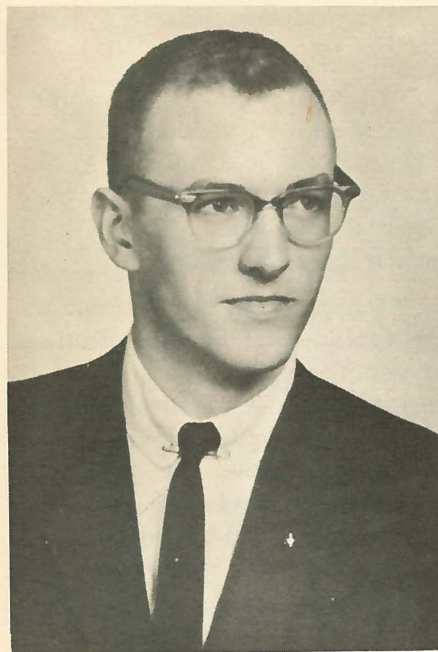
We should remember that the people of the United States have and will continue to set the standard for the world. Our "substandard housing and schools" would be palaces in most other countries. Our growth rate is the envy and hope of every other nation. If you doubt this, just imagine the rush of immigrants to this country from all countries if we opened the gates to all.

It is right and proper for us to criticize the slowness with which we grant equal opportunity for all our citizens. But how about what we have done in the past and what we are now doing? Throughout the world those who belong to minority racial or religious groups look with envy at the social, economic and political freedom which we in this country take for granted. We tend to forget this fact.

If we keep thinking of ourselves - individually and as a nation - as failures, we will be! If we keep telling the world that we are ineffective and a failure as a nation, the world will accept our evaluation of ourselves. In the cold war, this is extremely dangerous. If we think only of our shortcomings and our failures, we will come to believe those who are dedicated to the destruction of our country, that our American system, both political and economic, is a failure. I'm sure you have already read about or heard those who are trying to persuade us to adopt other ways to operate our economy and our society.

Let's look on the POSITIVE side, too, and once in awhile remember to count our blessings.

John Madden



Mr. C. F. Voyles

CLOW FOUNDATION FELLOWSHIP

Mr. C. F. (Ted) Voyles of West Lafayette, Indiana has recently been awarded the Clow Foundation Fellowship in Sanitary Engineering by Purdue University for the academic year 1959-1960. This Fellowship consists of an \$3720 grant to be applied to tuition, fees and other expenses, and is one of three available annually to one student each at Alabama Polytechnic (Auburn), Purdue and Ohio State University. The Fellowships at Auburn and Ohio State were awarded earlier in the academic year.

The Clow Foundation established these Fellowships in 1956 in an effort to promote advanced study in the field of Sanitary Engineering for students who have received degrees in Civil Engineering. The recipients are selected by the individual universities.

Mr. Voyles, who has worked part time and during vacation periods for the West Lafayette Water Company, attended Ball State Teachers College and completed his undergraduate work at Purdue.

SPECIAL RECOGNITION

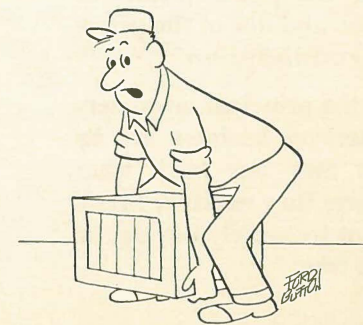
The following were awarded the Clow Service Pin in March:

- JOSEPH ARENDT CHICAGO 40 YEARS
- F. PRIDE JONES NATIONAL 30 YEARS
- ZOLLIE STEWART NATIONAL 30 YEARS

SAFETY

Here are the points-to-date in the Annual Safety Contest for February:	
Iowa Valve	128.00
Coshocton	75.00
National	75.00
Bensenville	64.00
Eddy Valve	64.00

DON'T LET STRAIN



STAIN YOUR SAFETY RECORD!

The Things We Know That Are Not So THAT MANAGEMENT IS "AGAINST LABOR"

By Fred G. Clark and Richard Stanton Rimanoczy

I.

To get off on the right foot we must look at the function of industrial management.

These are the people charged with responsibility for the production of goods of proper quality and price that can be sold for the amount necessary to pay the five costs of doing business:

1. The cost of outside goods and services.
2. The cost of human energy (payroll, benefits, etc.)
3. The cost of taxes.
4. The cost of tools wearing out (depreciation, etc.)
5. The cost of using the tools (profit)

Unless all of these costs are paid by the customer the business must go out of business.

Collecting enough to meet these costs, therefore, *must be management's No. 1 objective.*

II.

Now let's see where labor comes into the picture.

Labor functions in two ways: it is one of the prime factors of *production*, and one of the prime factors of *consumption*.

Indeed, the principal customers of all American business are its employees: they buy back what they produce; they make or break corporations by merely buying, or refusing to buy.

How, then, can management appear to be against labor when labor is the all-important customer?

One of the two answers is that, at times, management must resist wage demands that would increase the cost of goods to a price level where they become less saleable and thus reduce the volume of business.

Such resistance is not only management's bounden *duty* to the company's stockholders, but also its *moral obligation* to the company's employees, because if business falls off, the stockholders lose profits, and the employees lose payroll.

III.

The second reason why management is considered anti-labor is because it opposes wasteful work-practices, commonly called featherbedding.

This, however, is an integral part of the unearned inflationary wage problem we have just been talking about, and the same reasoning applies.

In this case, management is definitely "against" the employees who, because of working arrangements, are not pulling their weight.

But, in a very real sense, *these privileged workers are "against" the vast majority of their fellow workers who, comparatively speaking, do pull their weight.*

So management's resistance to featherbedding, although "against" certain privileged workers, is "for" most workers.

Management resistance, therefore, is usually in the best interests of labor, even though, it may appear otherwise.

For evidence, let's look back 15 years.

World War II was over; the customers were "loaded" with war time savings, and much more interested in getting the things they wanted than they were in how much those things cost.

Management, anxious to get into full uninterrupted peace-time production, gave the leaders of organized labor practically everything they asked for with the full knowledge that the customer would be willing to pay the higher costs necessitated by the unearned wages.

This inflationary wage policy spread throughout most of industry and, from there, necessarily extended to non-industrial workers.

In a short time almost everybody who was working began to get more and more dollars which soon began to buy less and less goods.

This brought on demands for still more dollars which bought still less goods.

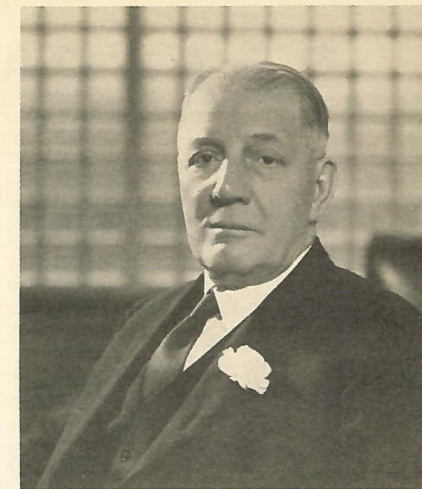
The American dollar has already lost more than half of its pre-war purchasing power, and the steady flow of inflationary wages continues to sweep away the value of fixed incomes, pensions, savings, and insurance.

Today, when business is trying (with little success) to stem this tide, the charge is made that management is *against* the best interests of labor.

In truth, it is the granting of unearned wages that is against the best interests of labor.

It is small wonder that 57% of the American people, who have an opinion on the subject, reported in a January 1960 Gallup poll that they consider "big labor" to be the "greatest threat to the country in the 1960's."

Tribute to W. E. By Elizabeth Rezabek



You never know what you can do until you try.

It is hard to realize that WILLIAM E. CLOW, SR. was born so long ago as September 23, 1860, and that this year is the 100th anniversary of his birth. Yet so many of us knew him. He was born in the little town of Industry, Pennsylvania (near Pittsburgh), of Scottish ancestry, though his American forebears go back to 1771. Yes, we knew and remember this man who was not only the founder of James B. Clow & Sons, but was also a good employer, a friend, a family man. There is an age-old belief that so long as someone remembers them, the dead live on. A provocative and comforting thought! The span of his life extends from the Civil War to World War II, when he died on September 14, 1942.

W.E.'s business achievements are well-known to most of us, and to those who have read his "60 Years." A self-made man, the Company stands as his monument to industrial progress, his foresight, his perseverance, and his aptitude. He had an instinct for hiring and delegating authority to the right people and recognizing a man's worth. He knew there was no easy road to success, and though he may never have read these lines, he lived by them:

"The heights of great men reached and kept,
Were not attained by sudden flight,
But they, while their companions slept,
Were toiling upwards in the night."

The Company he started in 1878, at the age of 18, in partnership with his father, James Beach Clow, was his very life till the day he died. He loved to travel, though his trips usually had a double purpose. Always interested in learning what other pipe makers were doing and what the water systems needed, he brought home new ideas. Next to prowling through his plants, his ideas of recreation were fishing and hunting in the North Woods and at Henry, Illinois.

Tall and handsome, even in his late years, W.E. had "whispy" gray hair, smiling eyes, and a quick step. A healthy man, he neither smoked nor drank, and greatly disapproved of these habits in others. He was regarded with affection and esteem by his family, his employees and associates, and returned that affection and confidence. He comforted and helped many a "Clow" widow. He was an easy man to approach.

A gentle, happy person, with strong religious precepts, he was devoted to his wife, Margaret, and to his family. Four children were born to them: two sons and two daughters. Marguerite, their first born, died in infancy. He believed that "charity" begins at home and never failed to help or give an opportunity to any member of the Clow clan, no matter how distant, to make good in his business. Like most busy men, he found time for civic affairs and took an active part in Chicago's growth. He was one of the founders of the United Charities and was one of the first to promote evening school classes in the Chicago Public Schools.

W.E. loved his home and garden. When flowers were in bloom, he daily brought to the office huge bouquets. He opened his orchard to Clow employees for fall picking of its fruit. An invitation to visit with him and see the beautiful acres of his Lake Forest home was a real pleasure, both to him and his guests.

None of this is particularly new to the old-timers of the Company who knew him, but it is fitting that all of us join in this tribute to W.E. in this 100th anniversary year of his birth.

SALESMEN'S SECTION

CIPRA'S 1959 PHOTOGRAPHIC CONTEST

Out of 14 Clow entrants in the Cast Iron Pipe Research Association's 1959 Photo Contest, 6 Clow Sales Representatives were awarded prizes. One of the winners, RAY RINEHART, Sales Supervisor, found an opportunity to get some shots while he was vacationing in Southern California.



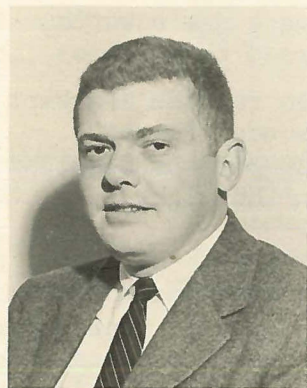
LEN FAHLANDER
Class-V
Flanged Pipe
Industrial and
Misc. Piping



RAY RINEHART
Class-VII
Failure
of
Substitutes



JIM HEALEY
Class- I
Water Works
Distribution



TOM WOLFE, JR.
Class-III
Gas
Piping

DON LUNDELL of the Jobbing Div. wrote a complete specification for Ductile iron pipe for the new facilities of the WGN Radio & Television Studio. Graham, Anderson, Probst & White, engineers for the new project were vitally concerned about the type of pipe to service this new studio. The ground conditions would indicate that the type of pipe to be used for this job must be able to withstand the corrosive condition of the soil and Ductile pipe was the answer. All pipe under the building will be held up by hangers from the floor slab in order to insure that the pipe will remain stationary at this point. As the pipe leaves the foundation two or three lengths of Ductile pipe in 9-foot lengths have been installed to give added flexibility to the water, sewer and fire lines.



Hats off to DON LUNDELL for getting Clow Ductile iron pipe specified on this job!

Class-VI
Submarine Piping

HANK SKIBBE

DICK RATCLIFFE



REGIONAL SALES MEETINGS STRESS COMPETITIVE SELLING

Pictured above is a group of our Clow Sales force who attended the Regional Sales Meeting held in South Bend, Indiana in February. Left to right are: BUZZ HAVILAND, St. Louis; TOM WOLFE, JR., Chicago; FRANCIS WEHRLE, Des Moines; BOB HOIZ, Minneapolis; HANK TIEDEMAN, Detroit; JOE FOREMAN, Chicago; ED HAWLEY, South Bend; RAY RINEHART, South Bend, and BUD KESSLER, East Troy, Wisconsin. Also present but not shown in the picture were HENRY SKIBBE, Oshkosh, and TOM BARNEFIELD.

This meeting in South Bend was one of three such regional meetings held early in the year to discuss cast iron pipe sales problems and sales techniques, and to review newly prepared sales aids to assist our competitive selling efforts in the months ahead. Additionally DAVE NELSON and DAN OSKO discussed some credit and collection aspects of our cast iron pipe sales. Other similar meetings were held earlier in Birmingham, Alabama and Columbus, Ohio.

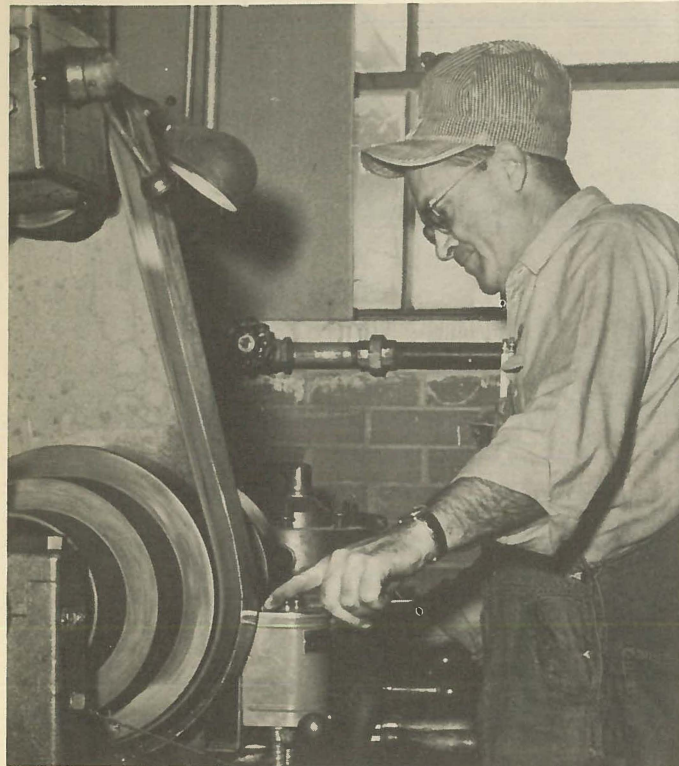
Meetings were held under the supervision of Sales Supervisors LEN FAHLANDER, RAY RINEHART and BUCK WEAVER, under the aegis of GEORGE O'DAY and HARRY BOWER.



Above, Tom Wolfe, Jr. stresses a point during the South Bend sales meeting.

IOWA ITEMS

by Con Coupland, Jr.



The late JAMES I. (BUD) SUTHERLAND

JAMES I. (BUD) SUTHERLAND

The many friends of Bud Sutherland were shocked to learn of his sudden death on March 11th. Bud had finished his half-day shift at noon, had finished his lunch, and shortly thereafter suffered a fatal coronary attack at his home.

Bud had been plagued by ill health during recent years and had, during the past six months, been working half days under advice from his physician. He was doing light lathe work and cutting gaskets in our Machine Shop Department.

Our heartfelt sympathy is extended to Mrs. Sutherland and their children.



Plant Engineer FRED GEGNER (center) discusses a fire extinguisher demonstration being conducted by two salesmen. In case there should be some doubt as to our snow problem, please note the mountain of the "white stuff" piled just beyond the automobiles!

SNOW, SNOW, SNOW

Oskaloosans had the dubious honor this winter of having received the greatest amount of snowfall in over twenty years. As of last month the total fall was reported to be approximately 70 inches.

Plant Engineer FRED GEGNER, having run out of plant property for piling snow, was faced with the prospect of having to haul it away if there were to be any greater accumulation.

A great amount of credit is due to Iowa Valve's Yard Crew who for months now have had to shovel snow to even locate castings needed in our machine shop

CRADLE NEWS

TERRY and MRS. CORP became the proud parents of a fine baby boy on March 2nd. Named Scott Allen, the little fellow weighed in at 7 pounds, 2 ounces.

Congratulations to Mr. and Mrs. Corp!



JOHN VAN EE, left, is being congratulated by Machine Shop Foreman, OREN PETERSON on the occasion of JOHN'S twentieth anniversary with Iowa Valve.

* * *

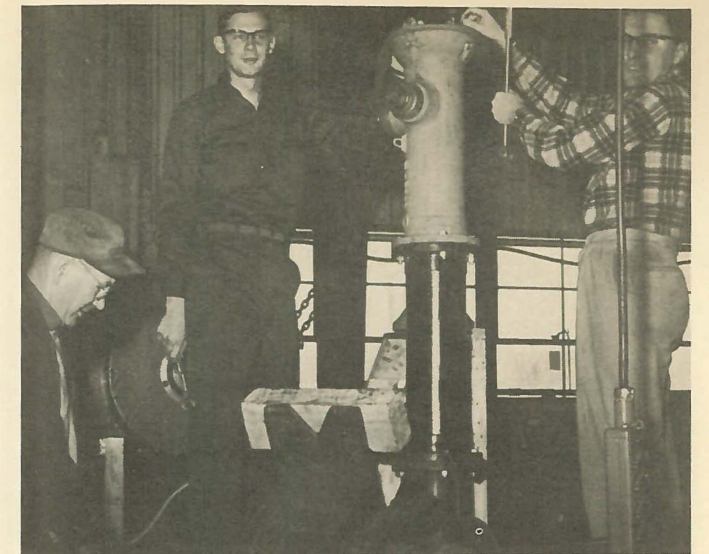
BOWLING

League President, RALPH HITE was our hottest news item last month when he rolled a 235 game on March 18th. On one other occasion, Ralph hit 235 but, as he put it, "That was years ago." He tied together seven straight strikes in building his most recent game!

BURL MORRISON has accepted the position of League Secretary, a position vacated by DAVE ROBBINS. Dave has become associated, on a full time basis, with one of the Des Moines bowling alleys. We know Burl will do a fine job and assure him of our constant cooperation.

We were pleased to have two additional full time bowlers join us last month. They are CHARLIE LONG and DON MORRISON.

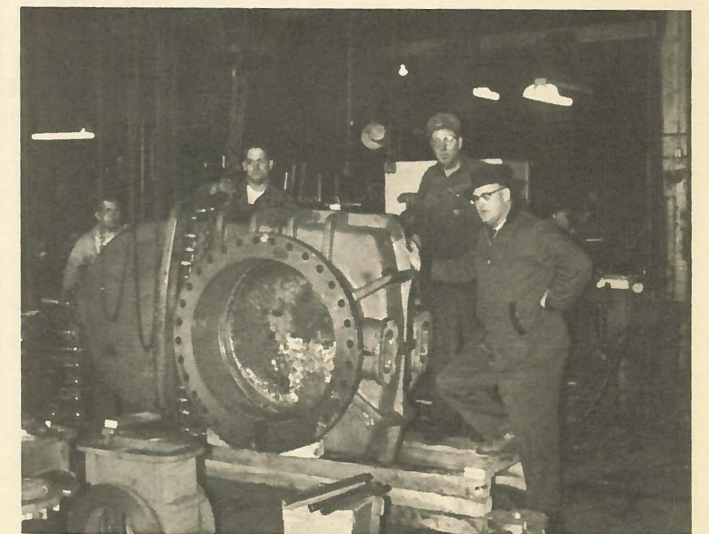
As of this reporting date, the Hubs: RALPH HITE, GEORGE YOUNG, PAUL EVANS, BOB CURRY and CHARLES HEATON are tied for first place with the Gates: JACK JOHNS, BURL MORRISON, HARRY DEEVER, JIM WEST and CHARLIE LONG.



Clow salesmen ALLAN SCHRAMM and JACK DAMBERG are shown field stripping an Iowa Hydrant as Maintenance Foreman JOE GASPERI provides them with the necessary tools.

VALVE and HYDRANT ORIENTATION

Iowa Valve employees were pleased to play host last month to two Clow salesmen, ALLAN SCHRAMM and JACK DAMBERG. They participated in a valve and hydrant orientation conducted by our Sales Department. Both men expressed a sincere appreciation for the wonderful cooperation offered by all Iowa employees.



Plant Superintendent RONNIE MILLER (right) looks up from inspecting assembly work on one of our large valves. Left to right, in the background are: FORREST NEWTON, ELMER MARSHALL and HOWARD WOLVERS.

QUESTIONS AND ANSWERS ABOUT OSKALOOSA

Where is the deepest well in Mahaska County located?

What were the details of Oskaloosa's tragic "Powder House Explosion"?

Where was Mahaska's first Court House located?

These and many other historic questions are answered in a history of Oskaloosa entitled "Oskaloosa" published in 1942 by Phil Hoffman. Mr. Hoffman was editor of the Oskaloosa Daily Herald for many years.

The deepest well in our county is located directly under the band stand in the city square and was dug during the latter part of the last century in search of a reliable water supply. It extends to a depth in excess of 2500 feet and, after an expenditure of 25,000 dollars, was considered a failure.

The Powder House referred to in the above question, was located just east of Penn College. Three youths were target shooting in the area when one of their bullets set off 500 kegs of black powder. All that remained was a huge hole in the ground and the shock was felt as far away as Grinnell - some 35 miles from Oskaloosa. Many Oskaloosa homes were demolished and few, if any, escaped some damage. Almost every window in the entire town was broken!

Our first Court House was located at the present site of the Iowa Trust & Savings Bank at a time when Oskaloosa was being considered over Des Moines as the proper location for the State Capital.

MR. MADDEN, PHOTOGRAPHER

When Mr. John Madden, President, was in Iowa last February, he aroused a great amount of interest in his midget Minox camera. Of very fine manufacture, the camera is about half the size of a package of king-size cigarettes. Some of the prints, enlarged from a postage stamp-size 16mm negative, are being used in this month's Iowa Items.

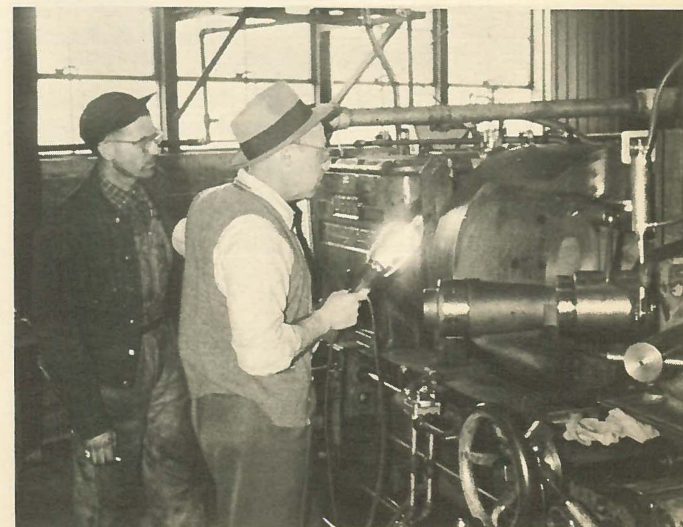
REMINDER

Drivers licences in Iowa are issued for a period of two years and they may be renewed without written examination during the 30 days preceeding your birthday. A licensing officer is at the court house on Wednesday of each week. Have you remembered to renew yours?

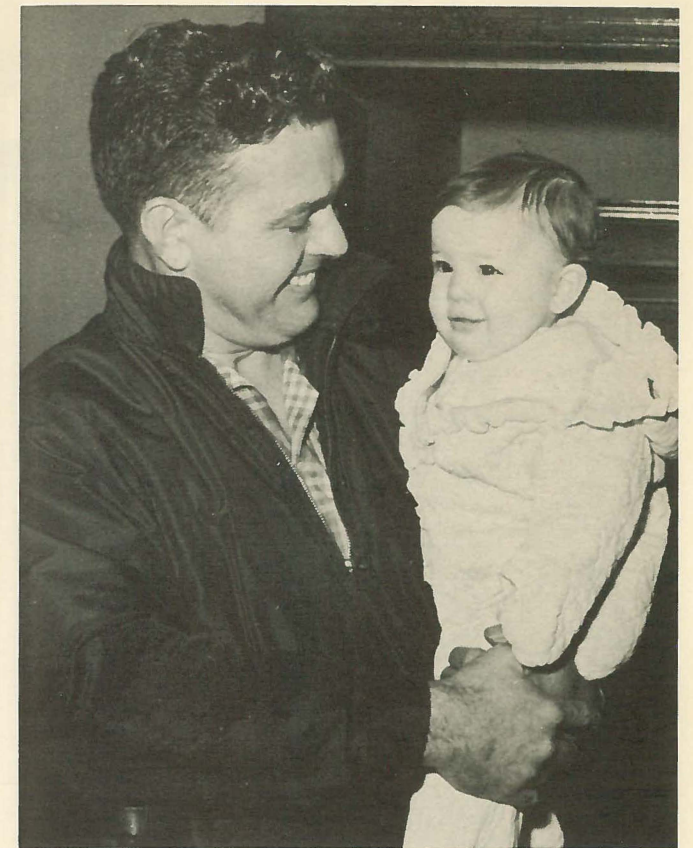


President MADDEN caught this group enjoying a good story before lunch at the Downing Hotel. They are, left to right, Vice-President, TOM RIPLEY, RONNIE MILLER, DICK MCHENRY, Vice-President PETE CLOW, EMIL BERGLUND, TOM VOSS, CON COUPLAND, FRED GEGNER, Vice President, GEORGE MACDONALD and STANLEY KARR.

FRED GEGNER is shown checking our new case lathe while maintenance man HARRY LE MAY, at left, looks on.



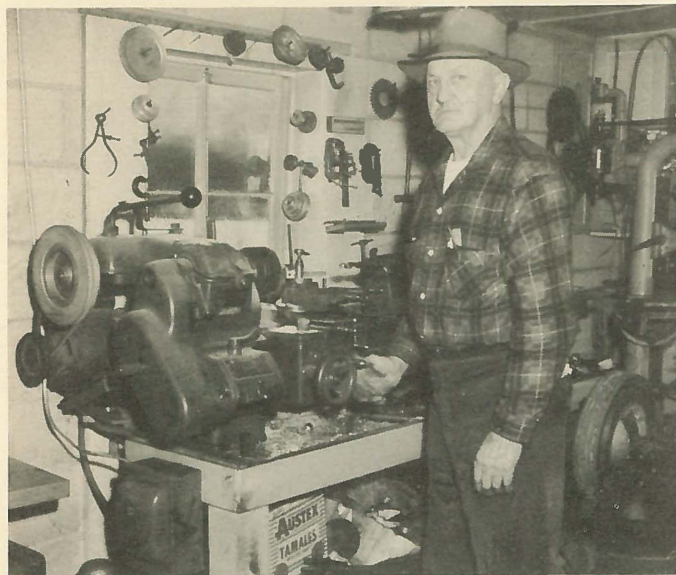
This, we think, should be entitled "Mutual Admiration Society". Engineer IRV GODWIN and his little daughter, Sandra, exchange their best smiles.



PAUL SHERMAN was caught putting the finishing touches to his first 36-inch valve case mold. In the right-hand background, REX BARNHILL can be seen behind the cupola spout.



Assistant Foreman KENNETH GUTHRIE watches closely the pouring of SHERMAN'S first 36-inch case. The flame in the center of the photo is caused by burning gases which escape from the mold.



AB NELMS is shown in action, operating his 12" machine lathe.

AB NELMS RETIRED EMPLOYEE

AB NELMS, former Assistant Plant Superintendent, who retired April 1, 1955, has been very busy working with his son Coy, in their shop which is located behind Ab's home. The following photographs portray some of their accomplishments. Since Ab's retirement, he and his son Coy have built 20 midget automobiles, several garbage can holders, riding--Lawn--mower pushers, and several side walk edgers. Mr. Nelms has, in his work shop, two-drill presses, 12" machine lathe, two-electric emery wheels, power hack-saw, air compressor, electric arc welder, small band-saw for cutting metal and most important, a platform rocker and a day-bed. If anyone is interested in any of Ab's products, please write: Ab Nelms, 7901 - 4th Avenue, North, Birmingham, Alabama or phone Birmingham VE 6-5693.

AB, at right, is shown with his latest model Corvet, and an electric racer.



Coy Nelms is shown with a riding lawn mower pusher.

Coy and Ab demonstrate a side walk edger.



National was happy to play host to DAN OSKO, Credit Manager, from Chicago. Pride Jones of National (left) welcomes Dan to Birmingham.



We were honored to have Mr. Bert C. Young, right, of Bert C. Young & Sons, Corp. - Piping Contractors, and Mr. Young's nephew, Mr. Wright, pictured at left, with us at National Works recently. CHARLES SALVAGE was host for the visitors. We extend an invitation for a return visit.

Something new at National has been added. NAPOLEON EMBRY poses with the new mail car for in-plant mail handling. We understand that the small scooter is quite economical to run.

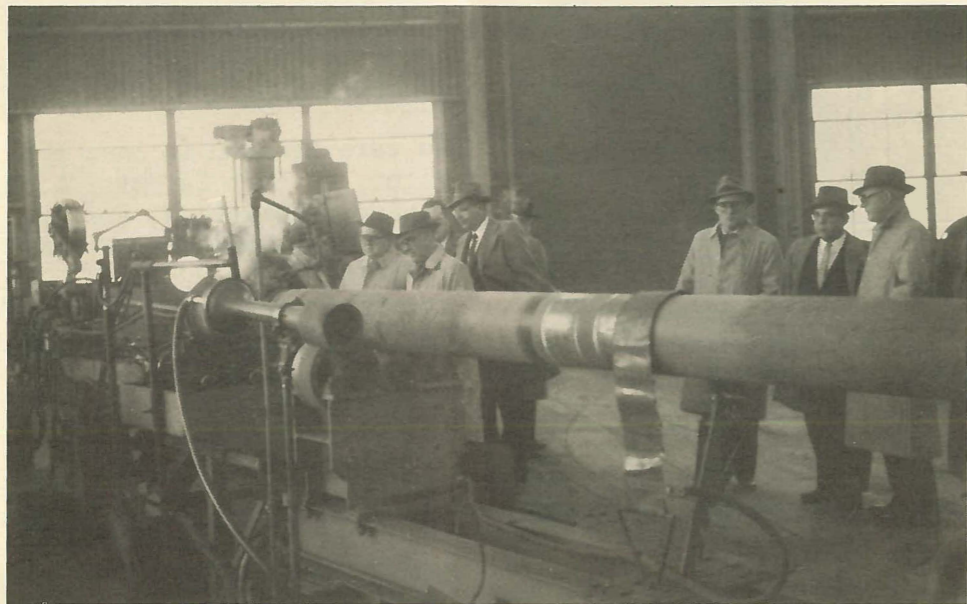


BENSENVILLE BULLETIN

by Rod Phillips

C.I.P.R.A. COMMITTEE VISITS BENSENVILLE PLANT

During the past month we were honored in having the Cast Iron Pipe Research Association Engineers visit the Bensenville Plant. HUNTER PHILLIPS, Chief Engineer at Clow, arranged for the visit.



Above, several members of the Committee express in the welding of a mold. From right to left: Herb Stewart, U. S. Pipe and Foundry; ED WHITE, Clow; Sidney Teague, McWayne; WALT LOEW, Clow; Wally Boswell, Glamorgan; CHARLES SALVAGE, Clow; Carl Henrikson, U. S. Pipe and Foundry.



At left -

From left to right: Mr. Tom Wolfe of the Cast Iron Pipe Research Association; ROD PHILLIPS of Clow; Wally Boswell of Glamorgan observe the burnisher operations in the Pipe Foundry Finish.

At right -

From left to right: HUNTER PHILLIPS, Clow; Carl Henrikson, U. S. Pipe and Foundry; Sidney Teague, McWayne; Bruce Dedman, Lone Star Steel.



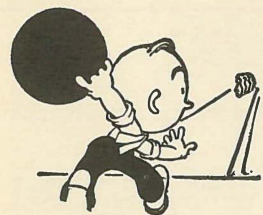
At left -

Left, ED WHITE, Bensenville Works Manager, shows Herb Stewart of U. S. Pipe and Foundry a phase of the Bensenville operations.

At right -

On the left, WALT LOEW, Assistant Works Manager, and Artie Roberts of Lynchburg, view the Pipe Foundry Finish operations.





BENSENVILLE

BOWLING

BRIEFS

With the second half of the bowling season well under way, the Yankees led by FRANCIS BEGLEY have a one game lead.

Team standings and individual averages are as follows:

1st. PLACE

YANKEES - 14 & 7

F. Begley..... 169	D. Hammersley.. 154
E. Glowczynski... 139	E. Tidrick..... 144
D. Howell..... 130	R. Bible..... 116
H. Meeks..... 153	R. Horton..... 136
H. Faille..... 144	H. Yanai..... 170

2nd PLACE

DODGERS - 13 & 8

3rd PLACE

WHITE SOX - 12 & 9

D. Bezek..... 140	F. Cavanaugh... 162
C. Arden..... 134	H. Howell..... 139
D. Detmer..... 162	D. Miller..... 135
J. Stumpf..... 163	L. Gracik..... 155
E. Hayes..... 149	A. Bradof..... 169

4th PLACE

TIGERS - 11 & 10

5th PLACE

INDIANS - 9 & 12

J. Kinney..... 137	H. Baerlin..... 129
J. Horton..... 132	S. Lubeck..... 145
F. Chavez..... 134	E. Florian..... 123
E. Wankowski..... 145	H. Woolard..... 144
H. Schlarb..... 185	T. Engh..... 144

6th PLACE

GIANTS - 9 & 12

7th PLACE

PIRATES - 8 & 13

R. Helms..... 142	D. Meddings.... 144
D. Mathews..... 137	W. Hedger..... 141
G. Salvage..... 133	R. Hoch..... 100
J. Younger..... 144	R. Rinner..... 147
G. Carpenter..... 168	R. Cavanaugh... 156

PAYOLA IS FOR THE PIGEONS

by Robert D. Gidel

Who are you paying off, Dad?

The mood of the mode is pay off now and worry about the consequences later. We buy our way in or our way out, as the case may be. Anything to bulldoze our way to the objective, cause everything and everyone has a price.

The Kids are paid off by letting them have their way, to keep peace and quiet around the house.

The spouse is paid off by letting her handle the loot, so she'll quit nagging about the take-home pay

Grafting politicians are paid off when John Q. Citizen doesn't bother to vote.

The Commies are paid off by our criticizing the government without putting in an oar to help better it.

A poor educational system is paid off by not taking personal interest in the kids' schooling.

Poor TV programs are paid off by buying the sponsors' products.

The Devil is paid off by sleeping, instead of getting out of the sack and into a pew on Sunday.

Phonies, frauds, and confidence artists are paid off by our not reporting them to the authorities.

Our egos are paid off by thinking we're better than the next guy and above danger warnings, safety rules, and safety devices.

Pay offs are made in many other ways other than green stuff. Some are a great deal more lethal, too, when you lay an eye, hand, lung, career, or family on the line to pay off a moment of haste, neglect, inattention or foolishness.

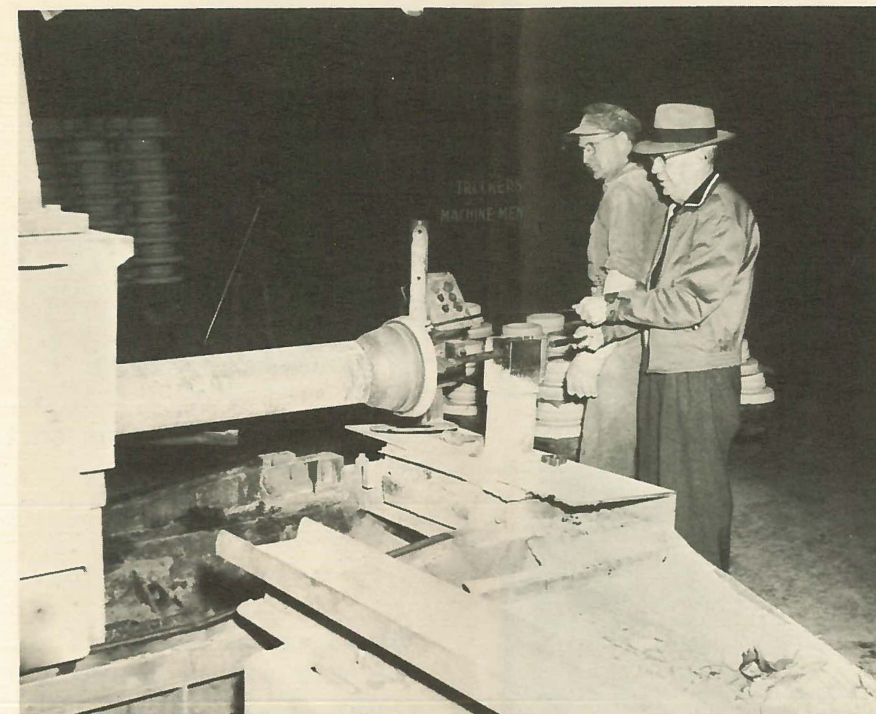
You can't buy your way out of a pine box. You can't buy back a severed finger, mashed leg, or punctured retina. You can't buy back a mangled little boy or girl.

Latch on to safety, Dad. Payola is for the pigeons.

(This article was recently printed in the Industrial Supervisor.)

COSHOCTON COMMENTS

by Jim Clow



EUGENE BORDENKIRCHER assisted by RALPH ALBERTSON casts pipe to start Coshocton's second half century of production.

50th ANNIVERSARY

On St. Patrick's Day in 1910, the first pipe was cast in the new foundry of James B. Clow & Sons in Coshocton, Ohio. Ground was broken for construction of the plant in 1908.

EUGENE BORDENKIRCHER, who was an employee at that time and who retired as Plant Superintendent after 49 years in 1959, cast a pipe on March 17, 1960 to start a second half century of production.

Three methods of producing cast iron pressure pipe have been in use at Coshocton during these past fifty years. Pipe were cast bell-down for the first few years until the bell-up process was installed around 1920. This process was used until

the early 30's at which time the delavaud process was installed. Since 1935 all pipe at Coshocton have been cast by the centrifugal method.

Everyone at Coshocton is looking forward to the second half century of operations and accept the challenges that faced our predecessors during the first fifty years of producing for the water and gas industries of our time. The experiments of the Research Department indicate that many more changes in production are on the way.

We salute the people who have made our fifty year record of production.

The Board of Directors are planning a meeting in Coshocton later in the year and an open house is being planned in conjunction to further commemorate the 50th anniversary.

PROGRESS REPORT:

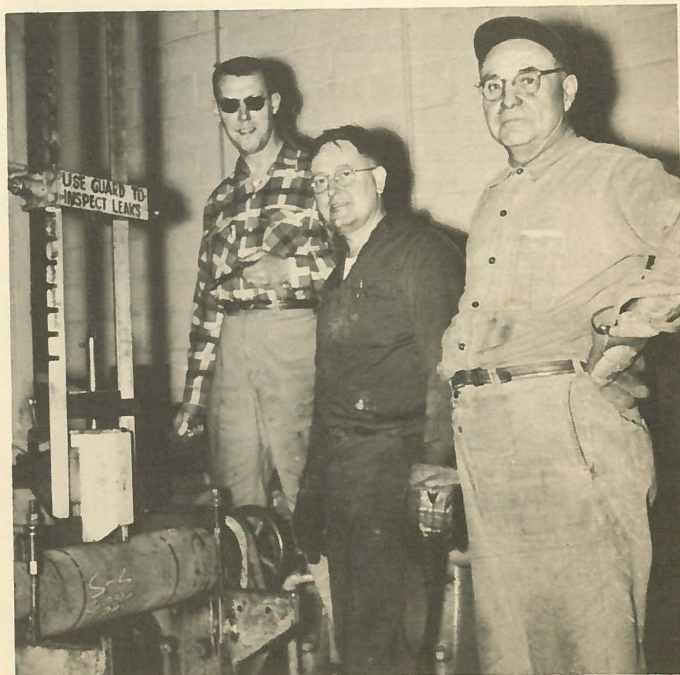
The addition to the Laboratory is progressing on schedule with the building all enclosed. Mechanical and electrical work is coming along nicely and the Research Department is eagerly awaiting moving day.

The new scales have been tested and should be ready for operation as soon as the weather permits completion of outside phases of the project.



Inside work progresses on the Laboratory addition at Coshocton.

"BUCK" JOHNSON, HARRY SALVAGE and "DUBY" CUNNINGHAM checking the 4:00 PM impact test pipe (Note to Dekker and Neptune --- it went all the way).



I.C.S. GRADUATE

Another member of the Coshocton force has been notified that he has successfully completed the requirements necessary for graduation from International Correspondence Schools.

At this time there are perhaps fifteen Coshoctonites taking advantage of the services of home study courses to help prepare themselves for the ever changing industrial scene.

CARL LONG of the Maintenance Department recently completed an electrical course and our congratulations to him.

CARL LONG receives congratulations and a check from VIRGIL BUCKLEW after completing ICS course.



SPORTS NOTES:

Spring is officially here, and even though there is snow on the ground at the time of writing, the 1960 golf season is not too far off. BILL ARONHALT and RAY MURPHY are making plans for a full schedule of events for the year.

One half of the Coshocton entry in the telegraphic bowling tourney has won its right to participate and two more weeks will tell the tale of the other half of our entry. The Braves won the first half of the season and the Pirates hold a two point edge over the Giants and a six point lead over the Tigers.

The Interplant Telegraphic tournament will be held on the lucky Friday, the 13th of May. The first and second half winners will not only roll for the Coshocton championship, but also against teams from other plants.

HERB CARLSON'S 179 average leads the regulars for the year with GERALD BORDEN-KIRCHER'S 178 a close second. ROGER GAMBLE and JACK LYONS lead the substitute bowlers with 187 and 182 respectively.



WHO IS IT?

Another in our series of pictures of days gone by is printed here. Call JIM CLOW to see if you guess right.

Not to many correct guesses on the last one. It was WILBUR PIERCE in case you're interested.

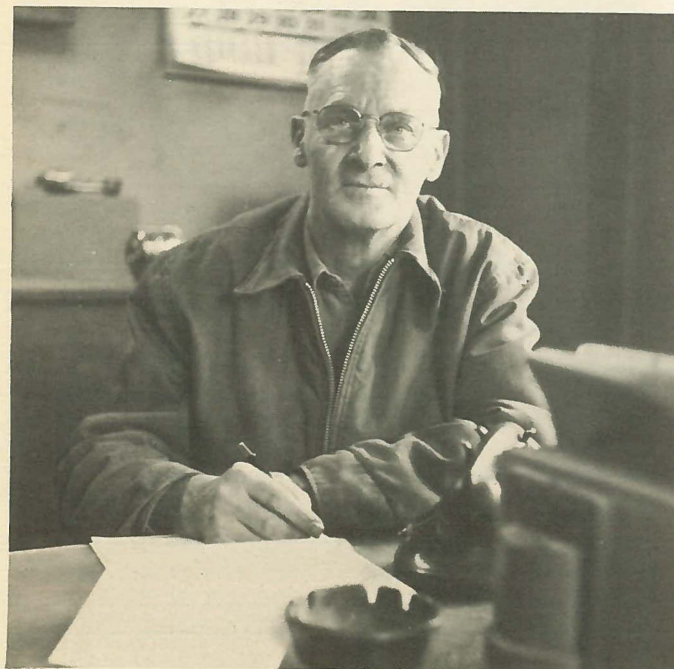
PEOPLE:

Our roving cameraman was out again and brought in some "shots". Here they are:



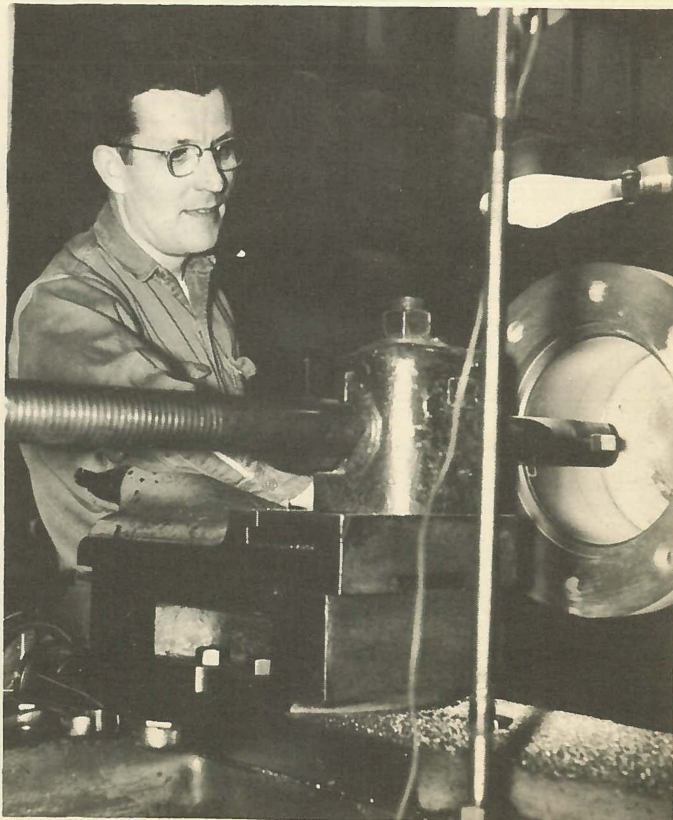
ROSS DICKEY, PAUL SIMKINS and FRED BANTUM of deLavaud Maintenance are ready to bolt up a mold.

GEORGE BANTUM, Core Floor, pauses while doing necessary paper work.



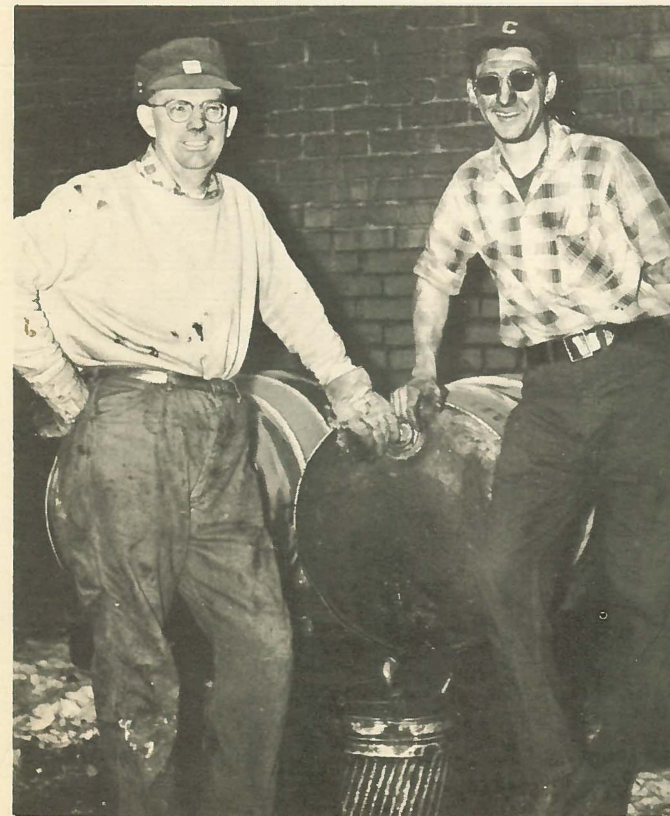
FORREST SENTER, BILL SAVAGE, and RUSS PHILLABAUM of our Industrial Department.

JACK LYONS takes a cut with his lathe.



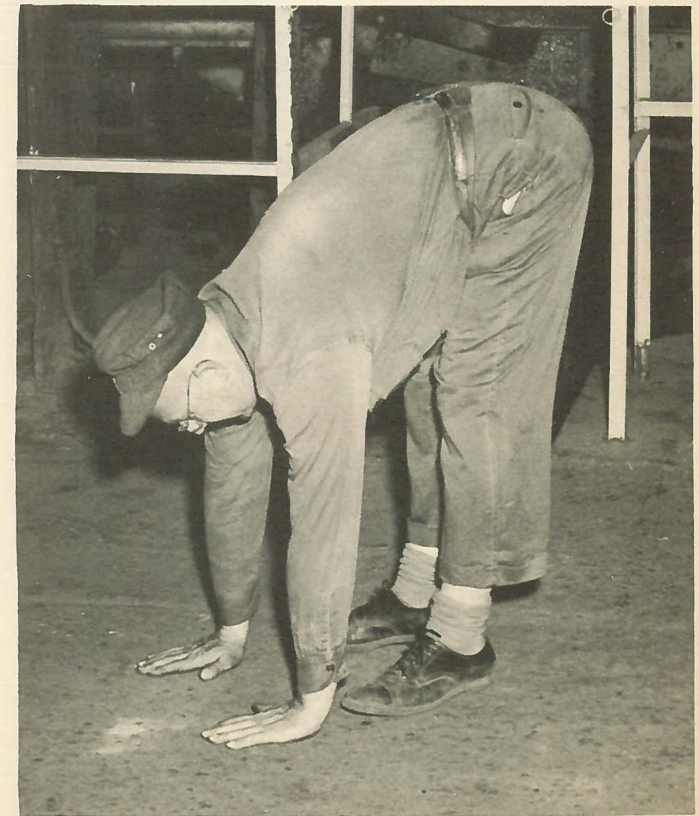
DON CORDER, JOHN BRYANT, and KENNY MEEK caught at the end of their shift on the circuit.

BOB DUNIAP and CLARENCE MATTHEWS get some oil for the Circuit.



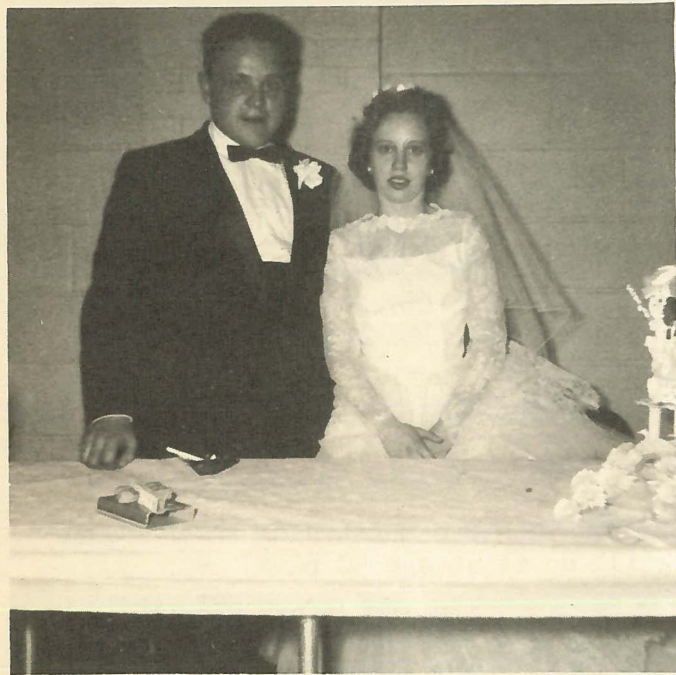
Shown here are Core Pastors JOHN BESST and JOHN GROSSENBAUGH.

PARKER THOMAS demonstrates that he can still do it at age 50 plus.



EDDY EDITION

by Bill Roberts



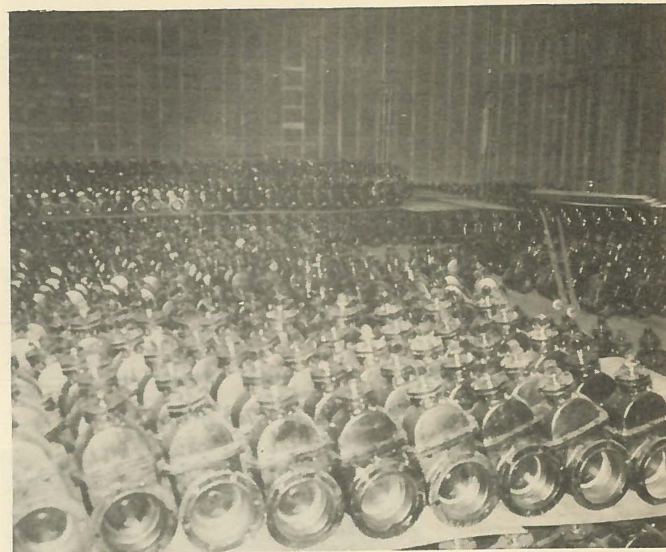
WEDDING BELLS

Our best wishes are extended to ALLEN DEYO and his bride, the former Margaret Pendl, who were wed February 6th at St. Clairs Church in Colonie. ALLEN is a laborer in our Iron Machine Shop, and is the son of WALTER DEYO of our Cost Department.

WELCOME BACK

At this time we would like to welcome back the following Eddy employees who were disabled with serious illnesses: PAT MURRAY, LESLIE SEARLES and HAROLD ROBERTS.

Still on the disabled list are: PAT BERNEY, RALPH LOMBARDO, LEO REMILLARD, and ROB GARRETT. We wish each and everyone a speedy and complete recovery.



READY TO GO

Approximately 3,000 valves are shown here in readiness for immediate shipment when the springtime flood of valve orders start to pour in.

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This little Miss is Catherine Ann Jeske born February 12th. The Jeskes now have 3 girls and like number of boys.

Three Eddy employees were busy passing out cigars recently. BARNEY CAMPOLI, JOE BOUCHARD and MIKE JESKE became the proud fathers of baby girls. Congratulations!

BOWLING BITS

The Hydrants have dethroned the Bodies as leaders of the Eddy Bowling League. We see a close race, with the league leadership changing momentarily due to the almost equal strength of the top five teams.

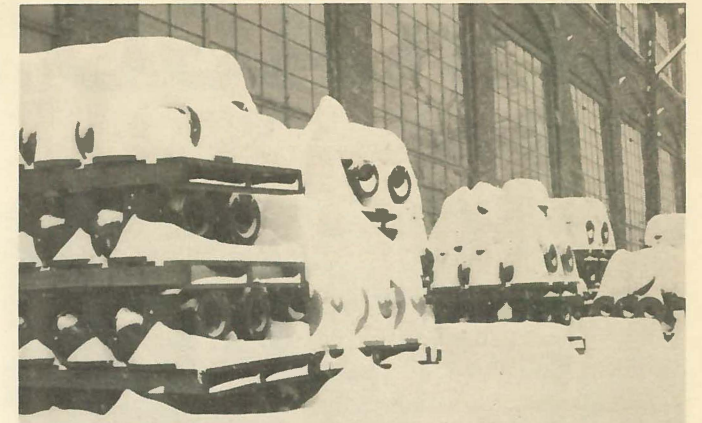
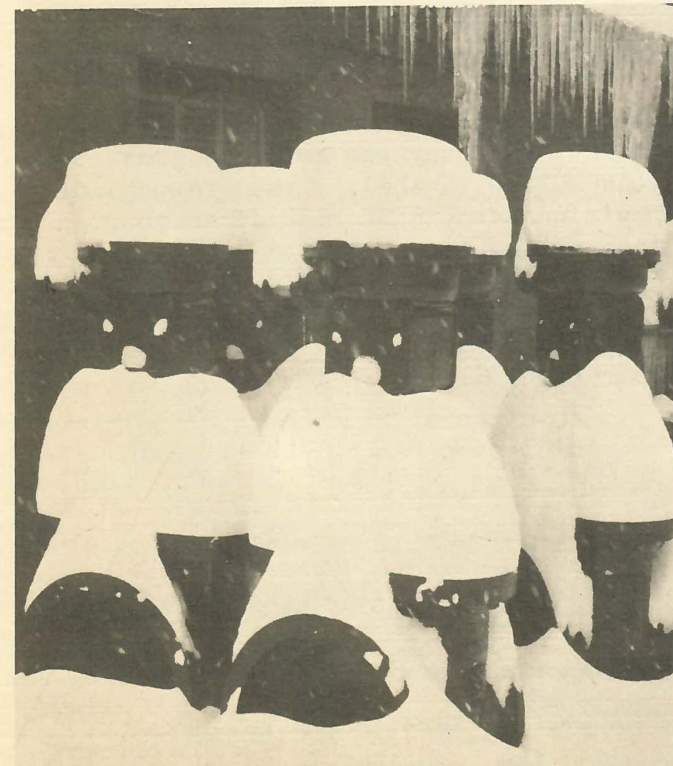
Individual scoring honors go exclusively to BILLY GUILTMAN who claims high game of 254, a three games series of 600, and the league's high average of 171.

* * *

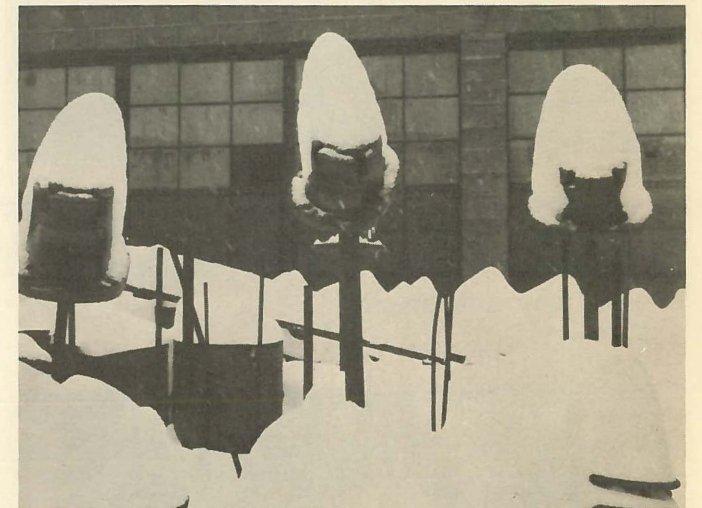
"BIG SNOW" ODDITIES

Starting at mid-afternoon on March 4th and continuing into March 6th, old mother nature dumped from 12 to 14 inches of snow on the Waterford area. In an attempt to depict the depth of the snowfall and make the views interesting, the photographer set out and soon had the pictures that he wanted.

Men from Mars? No, just a group of finished valves standing at rigid attention.

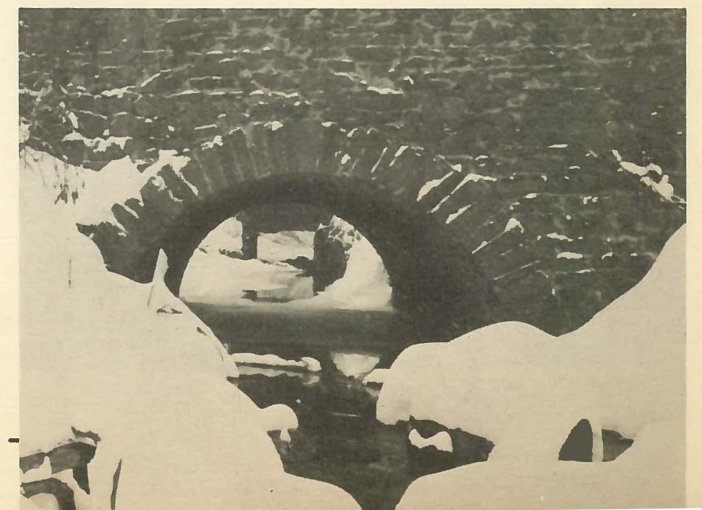


If you study this picture closely, it would seem as though these hydrant bottom castings have eyes that are peering at the pile of castings next to them.



What appear to be military head dress, are in reality valve covers mantled with snow.

A sight that is familiar to every Eddy employee, but seldom viewed from this angle. This old stone bridge spans the creek that winds its way through the Eddy plant area.



CHICAGO'S CHAPTER

by Shirley Larson



Shown above are, left to right, DAVE NELSON, and RUDY KREMPELS looking on while President JOHN MADDEN presents JOE ARENDT with his 40 year service award.

40 YEAR SERVICE AWARD

JOE ARENDT began his career with Clow in 1920 and is presently associated with the Accounting Department where, among other things he is responsible for part of the monthly financial statement, tax returns, and scrutinizing and signing vouchers and pay checks. JOE also handles the Travelers Group Insurance Plan.

After starting at the Information Desk, and Mail Desk, JOE worked in the Billing Department under LES MANDELBAUM until he was transferred to the Cashier's Department to train in Accounts Receivable under such "old timers" as John Johnson, Henry Lewis and Louie Tanzer. About the middle of the 1930's JOE became Cashier which, at that time, included the responsibilities of paymaster. He worked at that job until about 1948 when he was transferred to the Accounting Department to assume his present duties

Joe was hired by W.E. Clow who became interested in him after observing his work at the Arden Shore Camp.

JOE and his wife Agnes are the parents of JOE, JR. and Nancy who recently presented the ARENDTS with their first grandchild. Nancy's husband, HANK BAERLIN is an employee at the Clow Bensenville plant.

Our congratulations and best wishes to you, JOE on the observance of your 40th anniversary with Clow.

* * *

BABY NEWS

LOU MODESTI, of the "B" Department and his wife became the parents of a 6lb. 9½ oz. baby boy, born on St. Patrick's Day.

Our congratulations to the new parents, who named the youngster Louis Modesti III.



Shown below are JOE ARENDT, JR., who has been with Clow 7 months), JOE and Mr. JOHN MADDEN.



VALVE ENGINEERING OFFICE MOVED TO TALMAN PLANT

Mr. GEORGE MACDONALD, Vice-president in charge of Engineering for both Eddy and Iowa Valve Companies, has recently moved his engineering offices to the Talman Avenue Plant from Waterford, New York. From this location, more centrally located for close contacts with both Valve companies, "Mac", as he is generally known, will continue to engineer new valve product and production tooling.

As the first member of this drafting and engineering staff, STANLEY KARR, pictured above, is shown discussing a problem with "Mac", over the drawing boards, in the reconverted plumbing engineering offices on the third floor of our Talman Plant. Although a long time resident of Chicagoland, Stanley came to Clow from Florida. His earlier experience in tooling and engineering is a valuable asset in assisting in valve design and production tooling.

The immediate attention of the valve engineering effort is to speed the engineering involved in the production and tooling of the new Eddy-Iowa gate valve and the new Eddy-Iowa check valve, and to expedite construction and tooling of the expansion program at the Iowa Valve company in Oskaloosa.

NEWS SHORTS

LENORA CORVI underwent surgery recently and is now convalescing. We wish LENORA a speedy recovery.....nice to see ED VILLASENOR back on the job after his automobile accident. ED suffered a slight concussion.....JOE ARENDT enjoyed his first airplane ride, when he took a business trip to Coshocton on the Company plane. He was awarded his wings when he returned home.....FRANK HOVINGA has announced plans for this year's Interplant bowling competition. Chicago will have its roll-off on April 9th.....a sharpshooter named ED PRICE came up with a big 634 series in the Clow League on a recent Monday evening.....VERN KRUGER an ardent table tennis fan recently entered a tournament in his home town of DesPlaines.PETE TIMMERS has boosted his bowling average to 180 in the Clow League.looking ahead to the golf season, we find that the Spring Tournament is scheduled for June 4th at Villa Olivia.... TOM HORGAN informs us that his son, BOB, is now stationed at Fort Knox, Kentucky.. ..



Shown above are Jim and JEAN MILLER. As reported last month, the MILLERS were married on February 6th, in St. Ferdinand's Roman Catholic Church.



BIRTHDAY CELEBRATION

TOM QUILL is shown above surveying his collection of cards and greetings sent him by friends in the office, wishing him well on his 75th birthday.

TOM, a retiree with 31 years service, returned to Clow in 1953 to assume duties on the Information-Reception Desk. He works alternate weeks on this job with PAT CURNANE.

This year TOM and his wife Mabel will celebrate their 51st wedding anniversary.

Our congratulations and best wishes for many birthdays to come, TOM!



ST. PATRICK'S DAY PARADERS

JOHN RYAN, above, third from left, who is an engineer in the Technical Service Dept. has other talents which were revealed on St. Patrick's Day.

JOHN, along with his brothers Bob and Jerry and their father Thomas Ryan are members of the Shannon Rovers Band, who as the official band, led the St. Patrick's Day parade in Chicago. JOHN and his father play the pipes, Jerry is drum major and Robert is a drummer.

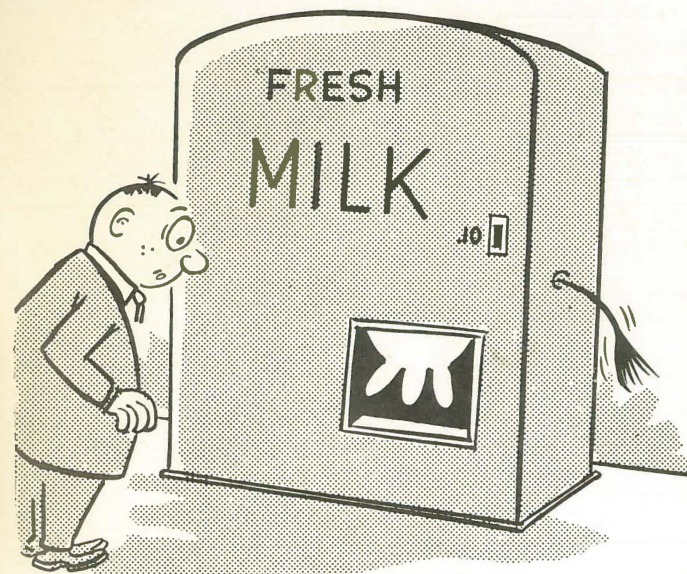


DRINKIN' OF THE GREEN

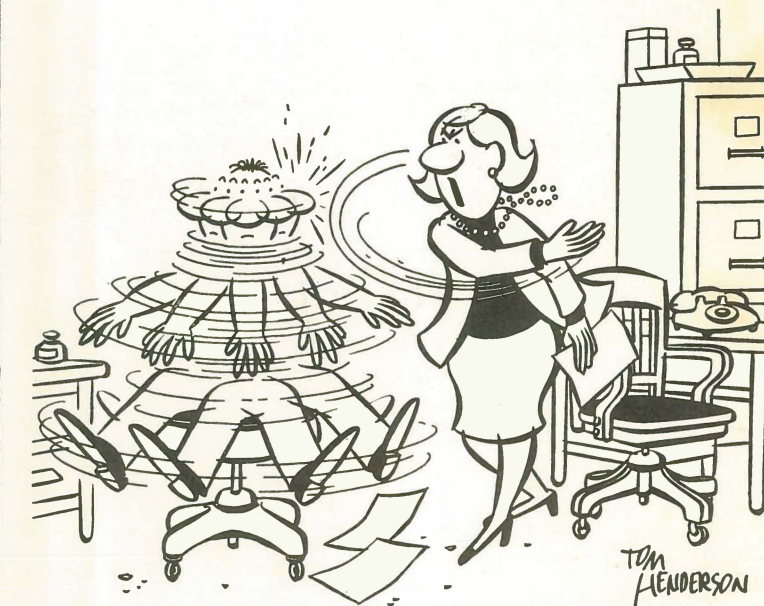
LEE KELLEY, Plant Manager, generously celebrated St. Patrick's Day with a treat of "drinks on the house" for the Chicago office.

LEE had a cooler of pop (green of course) set up with his St. Patrick's Day greeting "top of the mornin'", written on the side.

At right: four girls about to enjoy the refreshments are, left to right, PAT LAYMON, CATHY MAHONEY, PAT TILLMAN and GRACE MIETKIEWICZ.



Ham



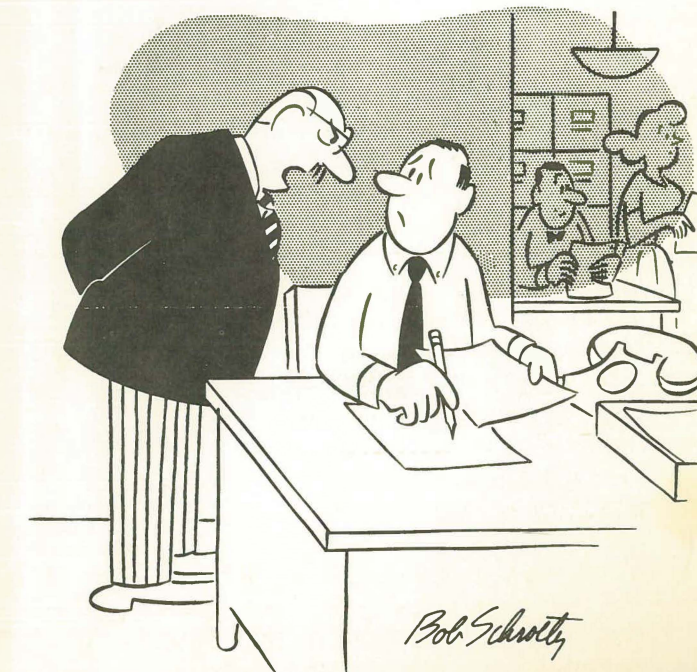
"Take that, wise guy!"

TOM HENDERSON
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"I wish you people who don't have to work in the daytime would have a little consideration for those who do!"



Bob Schwitz

"Is that coffee I smell on your breath, Miller?"